



Investor Presentation

1Q 2022

ADIB IR Website



IR App Download link:



May 2022

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ADIB Profile

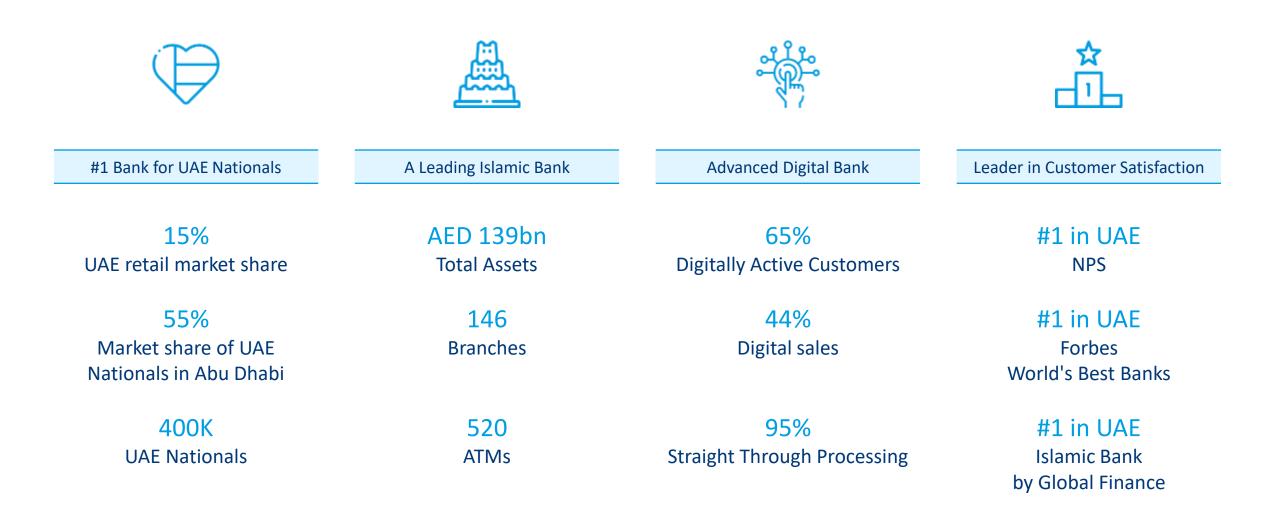
1Q 2022 Investor Presentation

1

= Abu Dhabi Islamic Bank Today



ADIB is a digitally advanced Islamic Bank serving as a lifelong partner for its customers, colleagues and community



= ADIB Key Highlights

ADIB is a leading UAE Bank and one of the largest Islamic banks world-wide





* At 31/03/2022

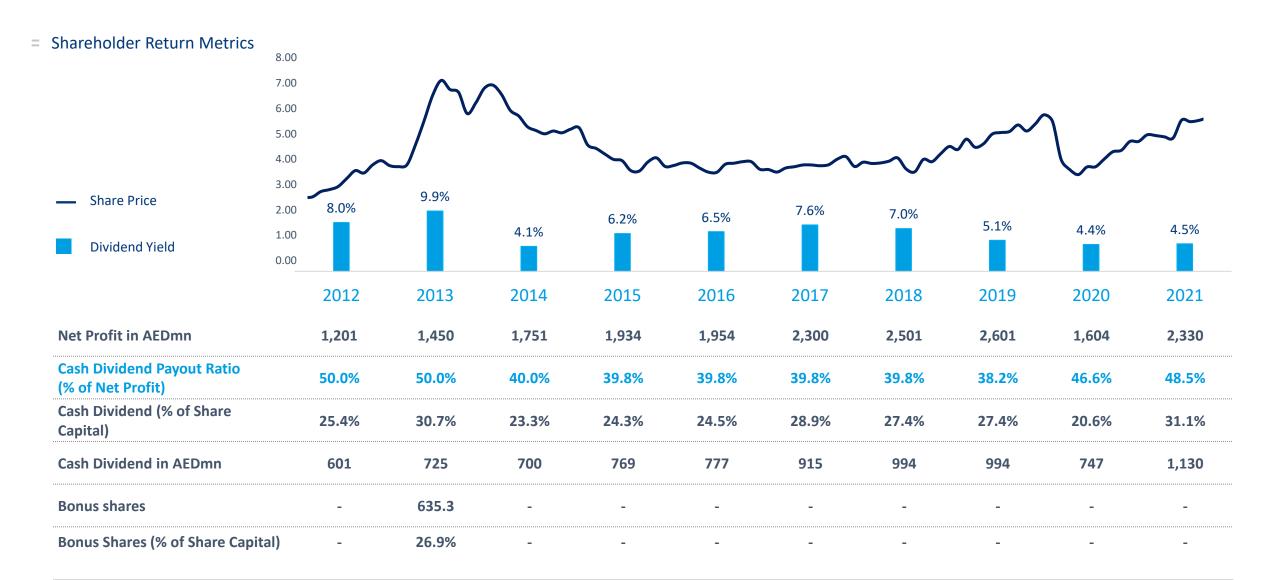
= Business Segments



=	% of Group Revenue	Business Segment	Description
	56%	Retail Banking	Targets individuals and SME entities with main focus on UAE Nationals and mass affluent segment Product ranges offered include everyday banking products such as current accounts, deposits, cards, finance, wealth products, etc.
	16%	Wholesale Banking	 Focuses on large corporates, Governments, GREs and FIs Product offerings include investment and corporate finance, corporate banking, contracting and commercial banking, transaction banking, liquidity, trade finance, payments and cash management services.
	14%	Treasury	Offers risk management; an active investor in the global sukuk market, offering investment opportunities to customers and using debt assets to manage the bank's balance sheet. Expertise in FX, rates, hedging, money markets, equity and debt execution. Treasury also manages ADIB's balance sheet and asset/liability mix.
	2.5%	Other	 ADIB is present in the following countries for the following additional services: ADIB UAE offers IBG, private banking and real estate asset class ADIB Egypt caters to the needs of corporate and retail customers. ADIB UK offers commercial and industrial real estate asset class

= Consistent dividend distribution

ADIB consistently distribute dividends with average yield of 4%





= Market Metrics & Ownership Structure



ADIB is a liquid stock with 12% foreign ownership

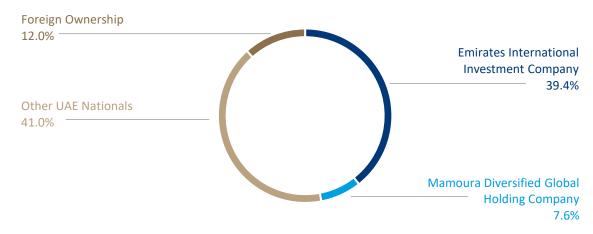




= ADIB Stock Liquidity

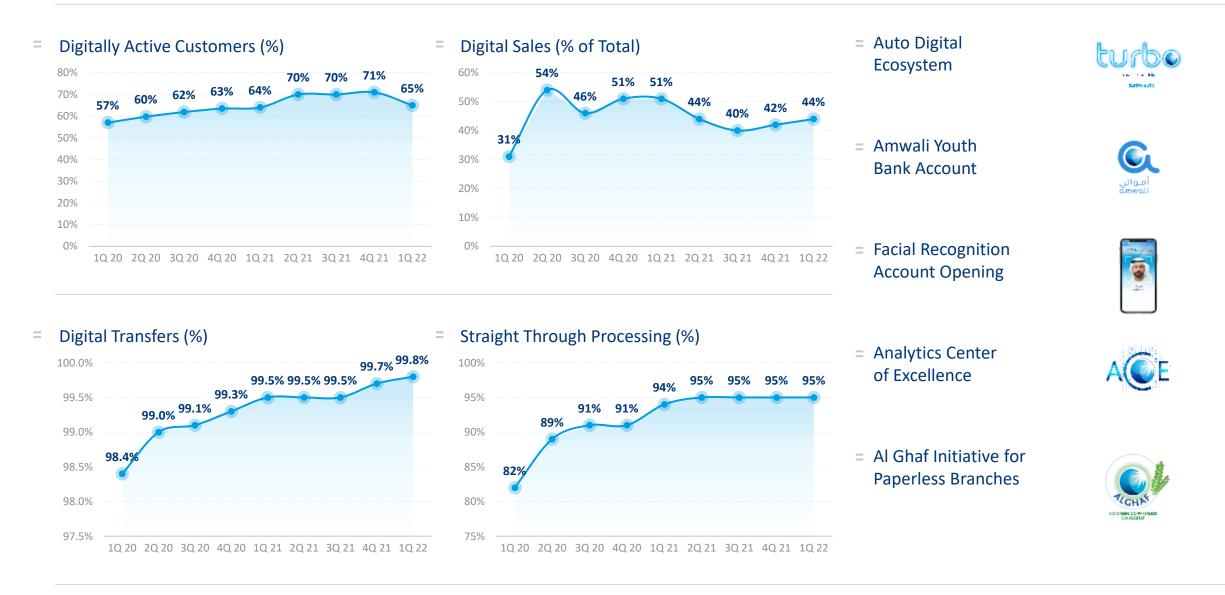


= Ownership Structure*



= Digital Banking

Progress made on ADIB's digital strategy is reflected on key digital metrics.





= Recent Achievements and Accolades

ADIB's recognition for excellence in Islamic banking



Awards received in 2021



Forbes #1 UAE bank on Forbes' List of the World's Best Banks 2021



Global Finance Best Islamic Bank in the UAE and Egypt



IFN Best Islamic Bank in the UAE, Iraq and Egypt



IFN Best Bank in Treasury Management



MEA Finance Best Digital Banking Innovation Implementation

Ц	\$	7
	R	

Digital Banker Best Digital Banking Innovation

Д	☆	b
	Я	ŗ

Global Finance Best Islamic Digital Bank



The Asian Banker Most Helpful Bank in the Middle East during Covid19- Pandemic



The Asian Banker

Best Digital Bank



Global Finance Outstanding Crisis Finance Innovations for the Middle East



Gulf Customer Experience Awards Best Digital Transformation Strategy



The Asian Banker Best Islamic Bank in the Middle East

= Outlook and Guidance

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Improving economic fundamentals and solid YTD financial performance drive a promising outlook for 2022

Market Outlook			= Management Guidance 10		1Q 2022 Reported	FY 2022 Guidance	FY 2022 Guidance Revised	
GDP growth from	m rising oil pric	ces	=	Gross Financing Growth				
Real GDP growth (%) -6.1%	2.3%	4.2%		Executing ADIB's growth strategy against the backdrop of an expected economic expansion	+9%	5% to 7%	5% to 7%	
•			=	Net Profit Margin				
2020 Expected improv	2021 vement in oil p	2022 prices		Early benefit of expected rate hikes offset by continued competitive yield pressure	2.92%	3.00% to 3.20%	2.90% to 3.10%	
Brent Price / Barrel (a	avg) (USD)		=	Cost of Risk				
42	70	111		Stable credit quality outlook and continued build-up of prudent provisioning	0.44%	0.80% to 0.90%	0.60% to 0.70%	
2020	2021	2022	_					
Return from def		ion	_	Stable cost base from disciplined				
UAE Inflation (avg) (% -2.1%	%) 0.2%	2.1%		management and digital efficiencies with expected growth in revenue	40.9%	38% to 40%	38% to 40%	
•			=	Net Income Growth				
2020	2021	2022		Healthy financing growth, stable NPM				
Expenditure exp	ected to rema	in at 2020 level		and COR, and positive "Jaws" drive expected solid profit growth	+18%	15% to 20%	15% to 20%	
Government expend 33%	iture % of GDP (%) 31%	30%	=	Return on Equity				
•	•	•		Solid expected profit growth and focus on capital-efficient income growth	17.0%	15% to 17%	15% to 17%	
2020	2021	2022		expected to drive further ROE increase				



Operating Environment

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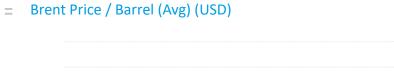
= UAE Economic Environment

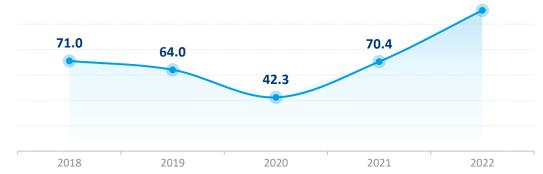
110.8

Economy restored growth in 2022

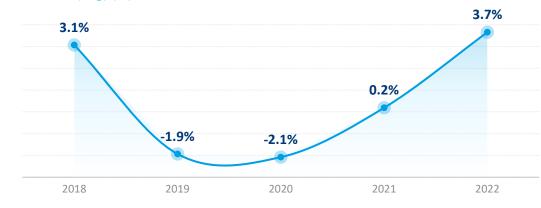


= Real GDP Growth (%) and Nominal GDP (AEDbn)

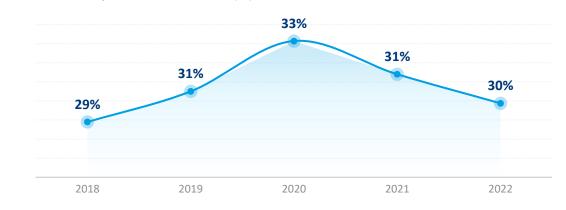




= UAE Inflation (avg) (%)



= Government Expenditure % of GDP (%)



= UAE Banking Sector Update (1)

Modest financing growth in recent years reflecting economic conditions and banking sector penetration



2021

+4% YTD

2020

+1%

Financing, Advances & Overdrafts (AEDbn)

_

YoY

YoY

=

Sources: UAE Central Bank, Economic Intelligence Unit

2018

+8%

2019

+7%

2017

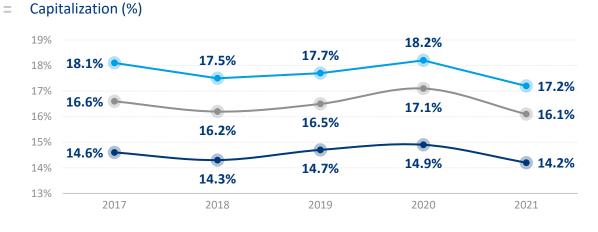
(Total Assets)

(Total Assets)

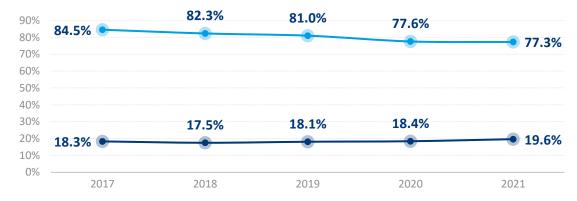
فمرف أبوظيمو الأسلاقيو

= UAE Banking Sector Update (2)

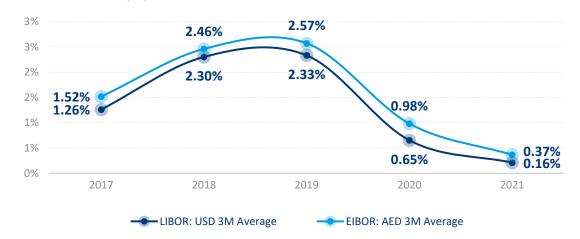
Strong sector capitalization and liquidity but lower rate environment impacted profitability



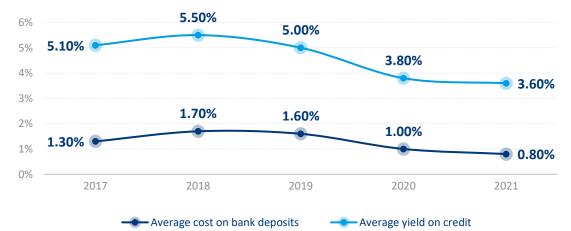




= Interest Rates (%)



= Yield and Funding Cost (%)







ADIB Strategy

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= A changing banking landscape

The global banking industry is experiencing an era of transformation and opportunity

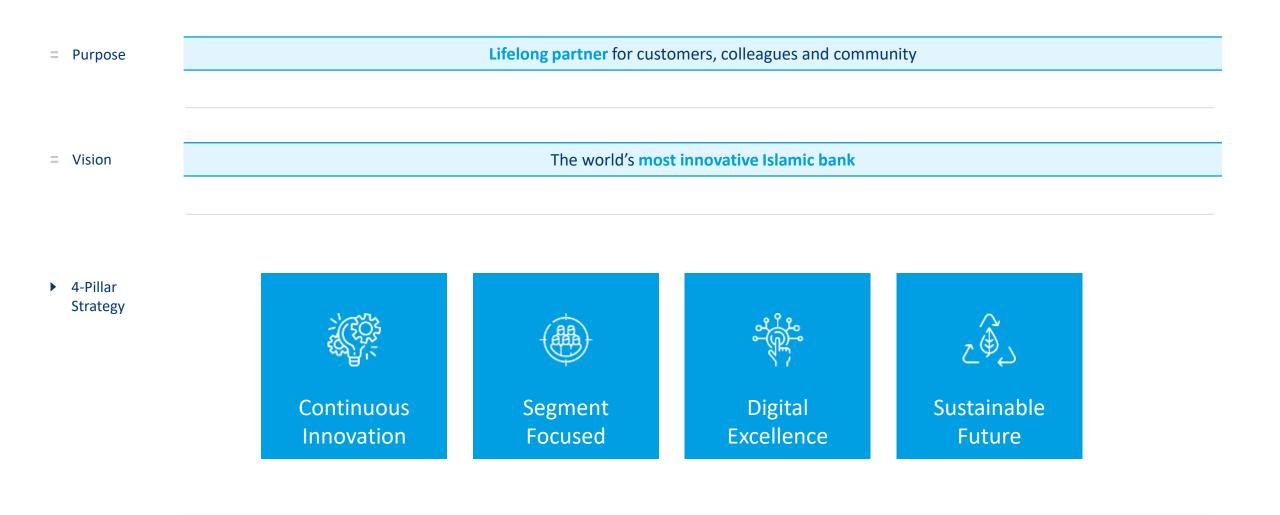




= ADIB Strategy 2025



ADIB has launched strategy 2025 with a renewed purpose and vision



Continuous Innovation in Sharia-compliant banking products



Continuous Innovation

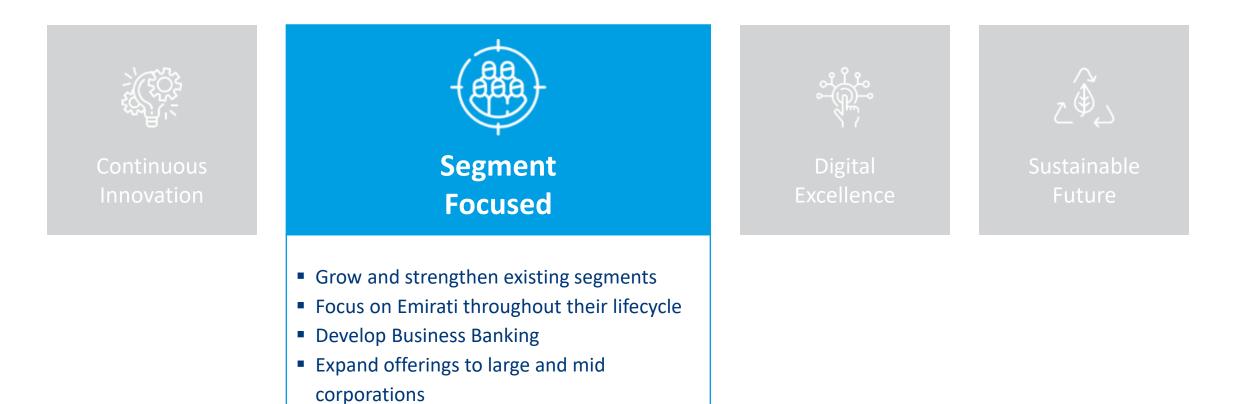


- Innovate Sharia-compliant banking products
- Re-engineer our processes
- Develop Islamic banking experts
- Launch digital ventures and new business models

Build on strength in Emirati retail segment and expand underweight business segments



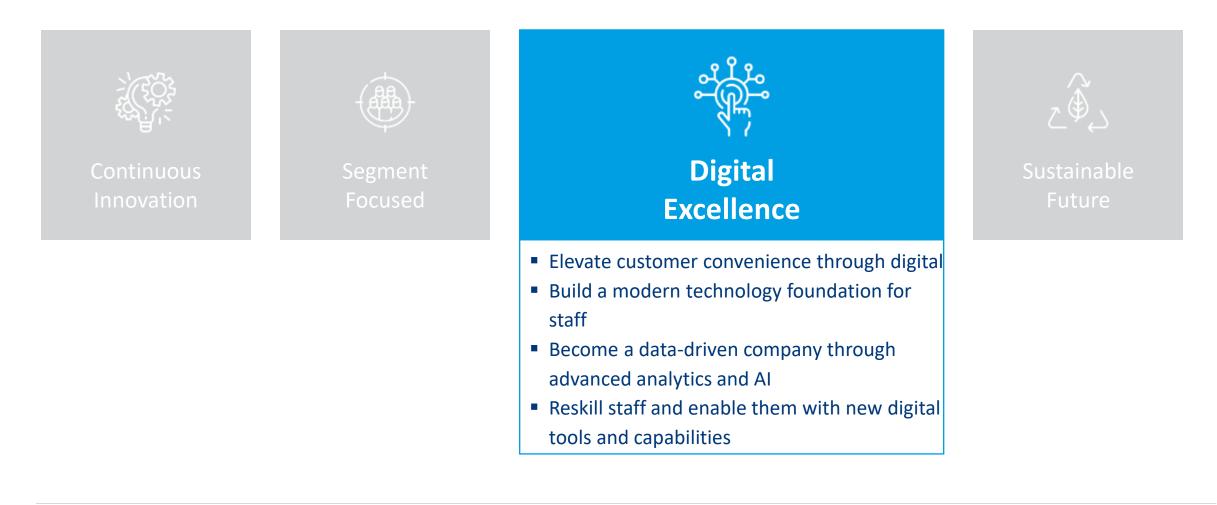
Segment Focused



Become a digital first financial institution



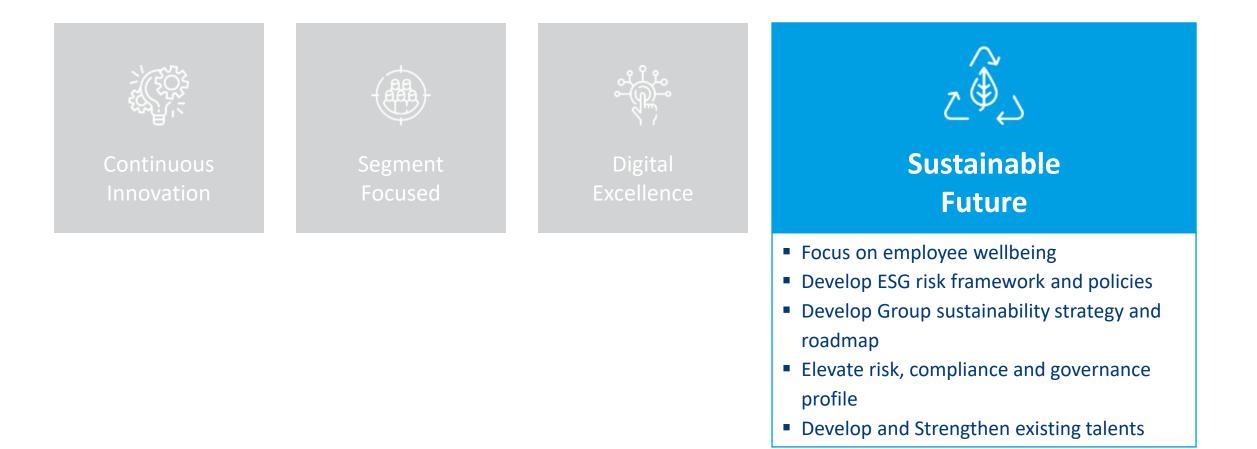
Digital Excellence



Embed sustainability and ESG frameworks into our existing Islamic banking DNA



Sustainable Future



= Update on Strategy Progress

ADIB continues to deliver on its strategy in 1Q 2022



Continuous Innovation	Key product launches Wealth Management Digital Pla Product to Finance Sukuk	Amwali Youth Acco +4,627 Accounts	\$	Management 160 mn Iobal Sukuk Fund	Payment Service AED 1.9 mn Revenue		
Segment Focused	UAE Nationals	Grow corporate banking	Retail sales	Attract new custome	rs Deepen relationships		
	+10,400 New to bank UAE Nationals	+2.5% Asset growth YoY	+24% Asset growth YoY	+28,541 New customers	1.50 Cross-sell Ratio		
Digital Excellence	Digitize processes	Digitize channels	Automate processes	Leverage digital chan	nels Paperless strategy:		
	99% Digital transfers	 99% Payments: Volumes received from Mobile App & Online Channels 44% Personal finance 	68 bots	4.70/5* * * * * AppStore ratin * * * * * Google Play ratio	(2021)		
Sustainable	Leader in financial conduct	Empl	Employer of choice		Best customer experience		
Future	MSCI ESG RATINGS (A'	ESG rating (MSCI)	78% Employee enga	gement index #1	#1 Number 1 bank NPS in UAE: 78%		

= Committed to Sustainability

Supporting ESG Initiatives

Sustainable Future	Leader in Financial Conduct	ESG rating (MSCI) Employer of Choice ESG rating (MSCI)		wee engagement ind	: index #1 Number 1 bank NPS in UAE: 78%			
	ESG RATINGS		C 2 /8% Employee engagement index			T I NUMBER I DANK NPS IN UAE: 78%		
Environment	Green Finance Low Carbon Operat		ion Plantation El		Electric C	lectric Cars		
	11 Green finance deals	4Green building certification2mnPapers saved		ngrove trees nted tic recycled	3	Electric charging stations installed at different locations		
ocial	Create Economic Value	Diversity & Inclusion	on Social Impact			Empowering the Underbanked		
	40% Emiratization rate	36% Womer	n in the workforce	the workforce 12		6,000 Youth empowered by Amwali		
	TESS Relief Program		Charity organizations		zations	386 ATM (people of determination)		
Governance	Responsible Governance Practices			& Risk Manageme				
	6 Board committees 5	Independent Board members	rs * AAOIFI & IFSB complaint * Consumer p			tection guidelines 🛛 🛠 1 st ESG Report		



A commitment to driving value





Financial Performance

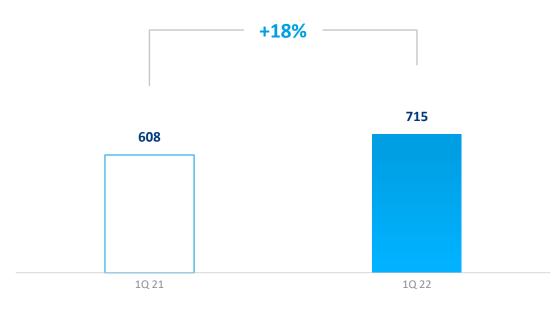
1Q 2022 Investor Presentation

= Income Statement Highlights



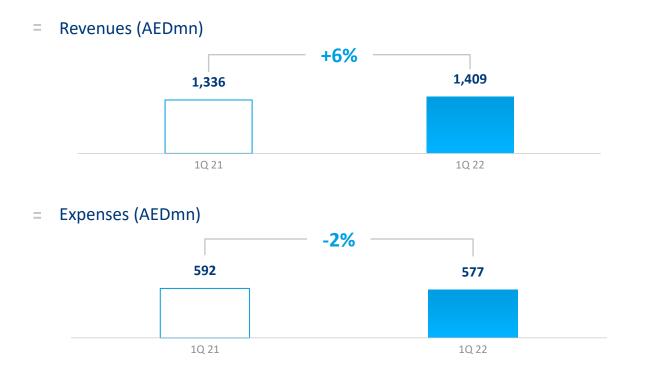
Strong YoY growth in profitability driven by revenue growth and OPEX optimization

Profit After Zakat & Tax (AEDmn)

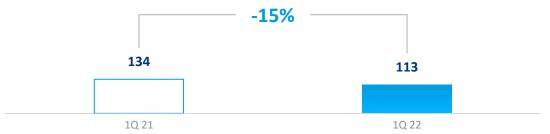


= Key Highlights

- The rebound in UAE economic activity and an improvement in business momentum lifted revenues by 6%
- Profit growth was further boosted by an 2% YoY reduction in expenses
- The improved economic outlook allowed us to reduce impairments by 15%



= Impairments (AEDmn)

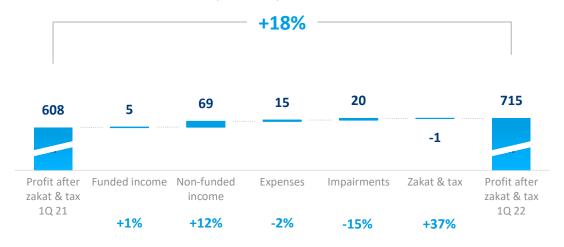


= Income Statement

18% growth in profitability driven by the retail banking group



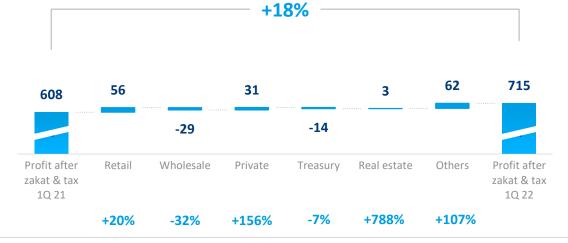
= Net Income Movement YoY (AEDmn)



= Income Statement Highlights

AED (mn)	1Q 2022	1Q 2021	Δ%
Funded income	789	784	+1%
Non-funded income	620	551	+12%
Revenues	1,409	1,336	+6%
Operating expenses	(577)	(592)	-2%
Provision for impairment	(113)	(134)	-15%
Net Income after zakat and income tax	715	608	+18%

= Net Income Movement by Segment YoY (AEDmn)

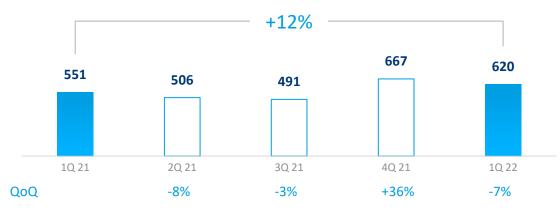




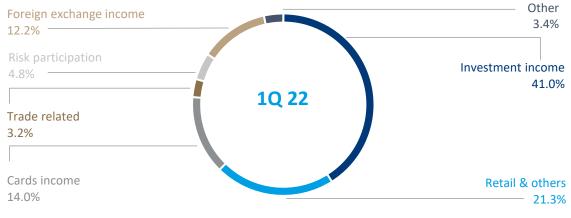
= Non-Funded Income

Robust fee generation drives 12% YoY growth in non-funded income

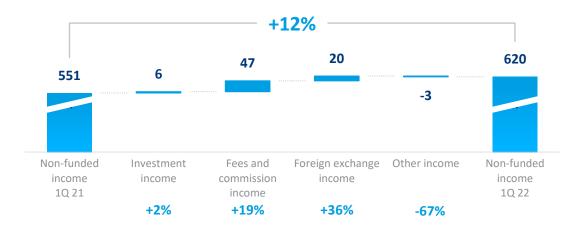
= Non-Funded Income (AEDmn)



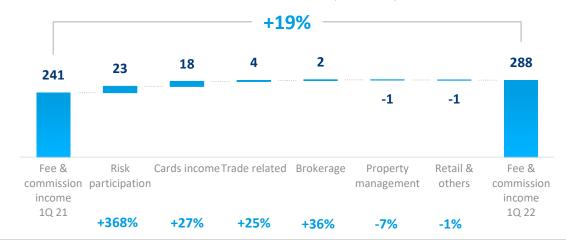
= Non-Funded Income Composition (%)



= Non-Funded Income Movement YoY (AEDmn)



= Fee & Commission Income Movement YoY (AEDmn)

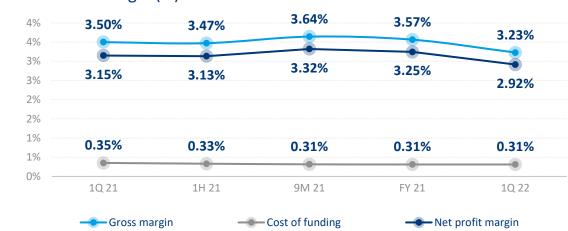




= Funded Income

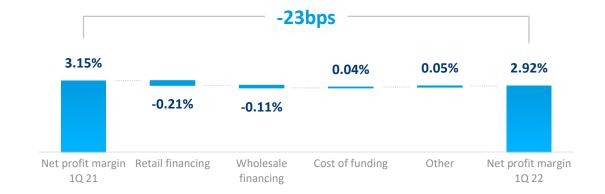


Net profit margin trends reflect a low rate environment offset by asset growth and low cost of funds

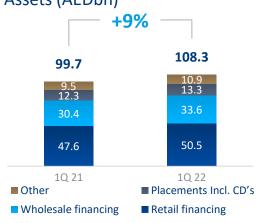


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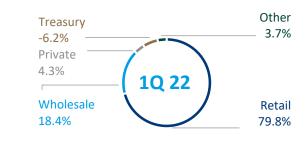
Net Profit Margin (%)



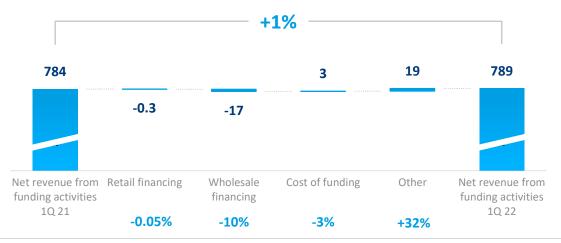
 Average Profit Earning Assets (AEDbn)



Funded Income Composition (%)



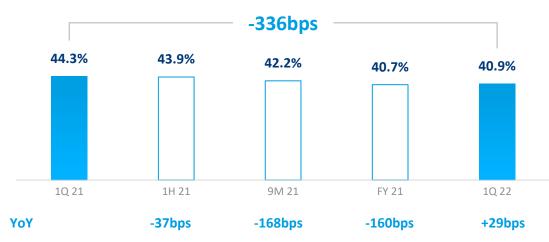
Net Revenue from Funding Activities Movement YoY (AEDmn)



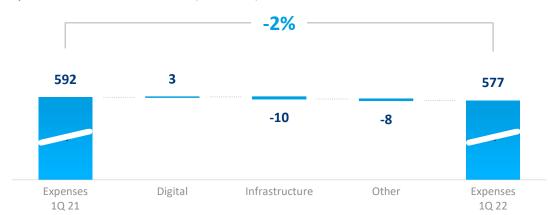
= Net Profit Margin Movement YoY (%)

= Operating Expenses

2% YoY reduction in 1Q 2022 expenses with cost to income ratio improving on positive jaws

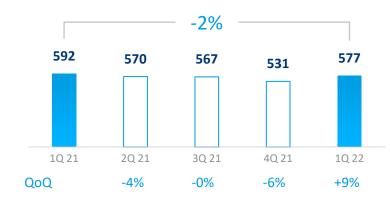


= Cost To Income Ratio (%)



= Expenses Movement YoY (AEDmn)

= Expenses (AEDmn)



= Expenses Composition (%)



= Expenses Movement YoY (AEDmn)



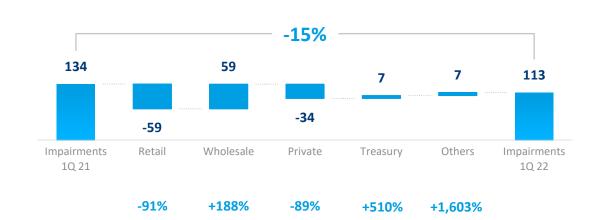


= Impairments

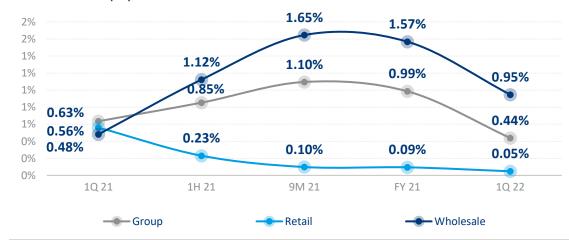
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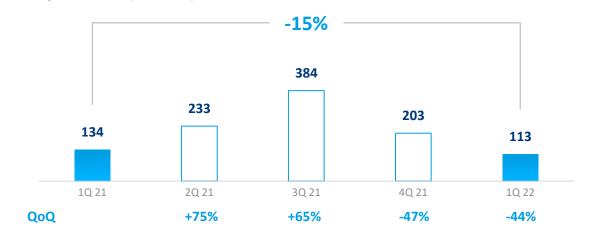
Impairments Movement YoY (AEDmn)

A 15% YoY decline in impairments due to an improved economic outlook...

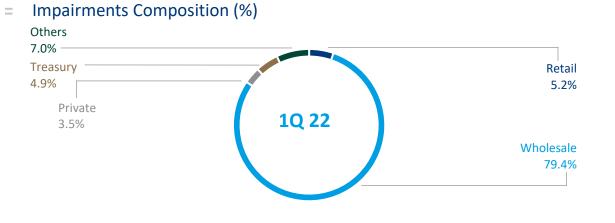


= Cost Of Risk (%)





= Impairments (AEDmn)



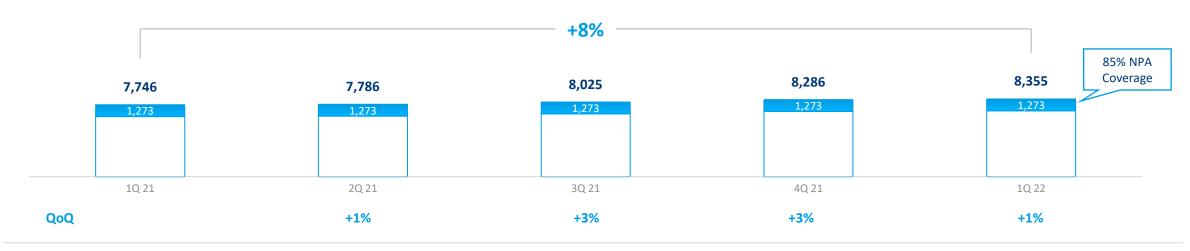


= Non-Performing Financing

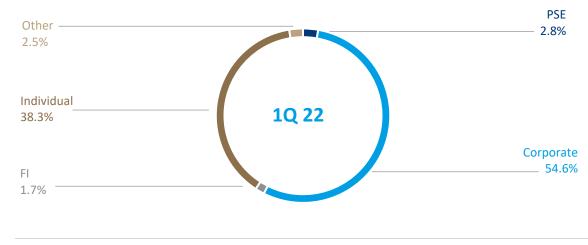


...resulting in modest NPA growth...

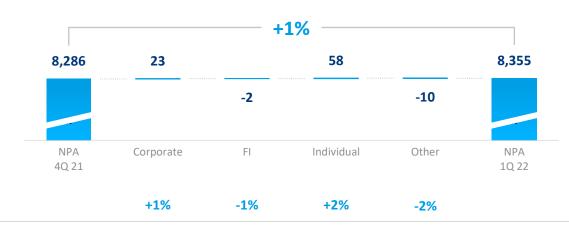
= NPA (AEDmn) ■ NMC Group



= NPA Composition by Sector (%)



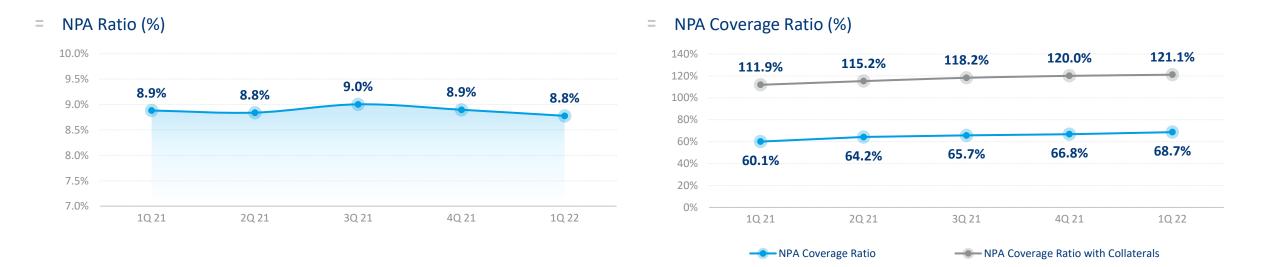
NPA Movement YTD (AEDmn)



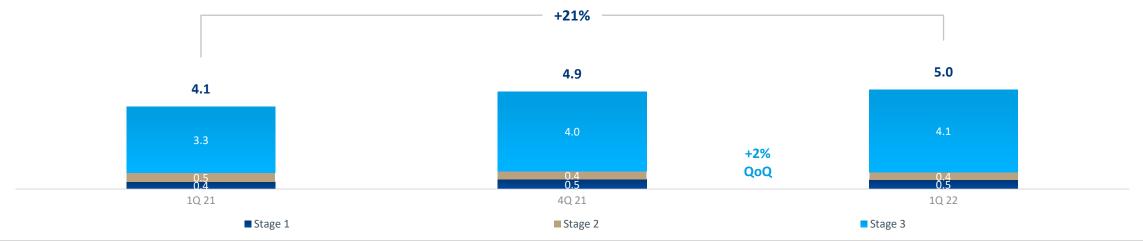
= Non-Performing Financing



... and a stable NPA ratio, with NPA coverage at 121.1% including the benefit of significant and high-quality collaterals



= ECL by Stage (AEDbn)

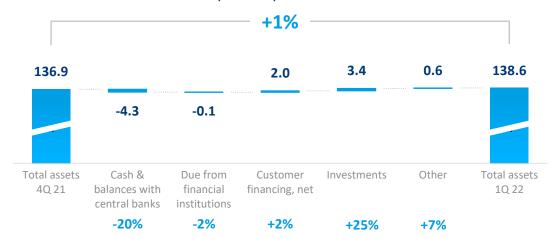


= Balance Sheet

ADIB reported modest balance sheet growth during 1Q 2022...



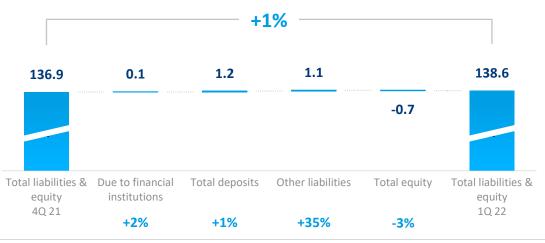
= Total Assets Movement YTD (AEDbn)



= Balance Sheet Highlights

AED (mn)	1Q 2022	4Q 2021	Δ%	1Q 2021	Δ%
Customer financing, net	90,224	88,252	+2%	83,082	+9%
Investments	17,139	13,691	+25%	14,467	+18%
Total assets	138,583	136,868	+1%	130,694	+6%
Total Deposits	110,808	109,611	+1%	103,069	+8%
Total liabilities	118,699	116,309	+2%	110,859	+7%
Total equity	19,885	20,559	-3%	19,835	+0.3%

= Funding Movement YTD (AEDbn)

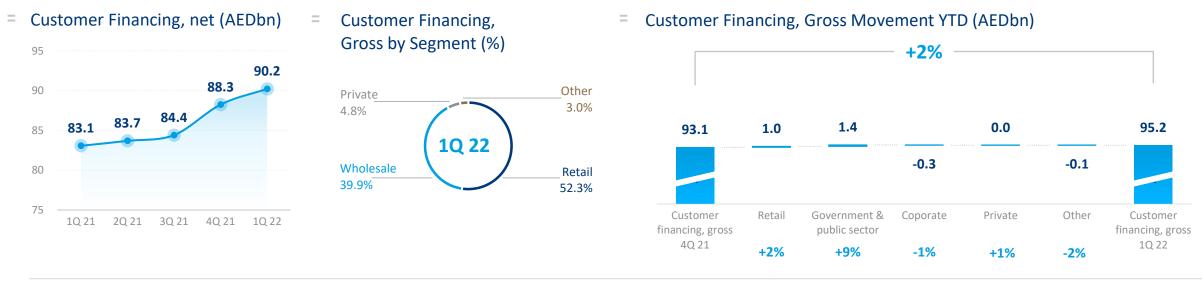




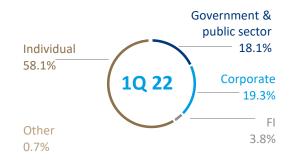
= Customer Financing



...with 2% YTD customer financing growth driven mainly by growth in Government and PSE financing...



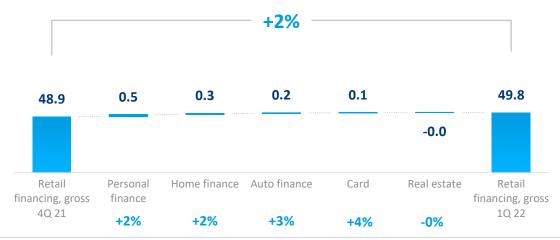
Customer Financing,
 Gross by Sector (%)







= Retail Financing, Gross Movement YTD (AEDbn)



36

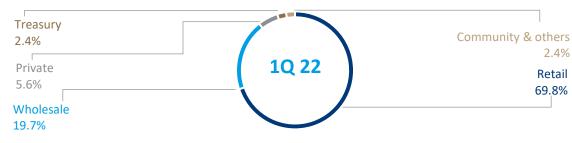
= Customer Deposits



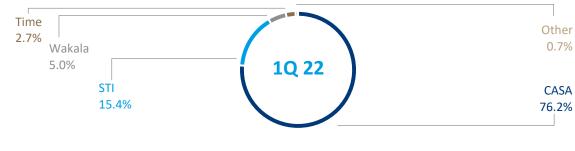
...and modest 1% deposit growth from CASA generation, mainly in the Retail segment...

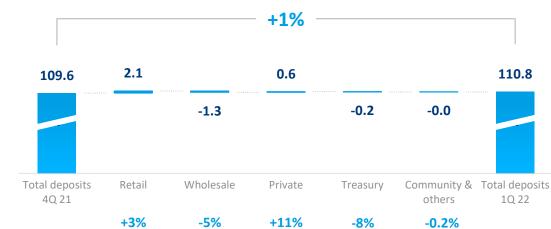


= Total Deposits by Segment (%)



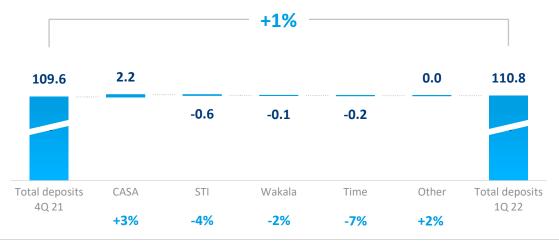
= Total Deposits by Type (%)





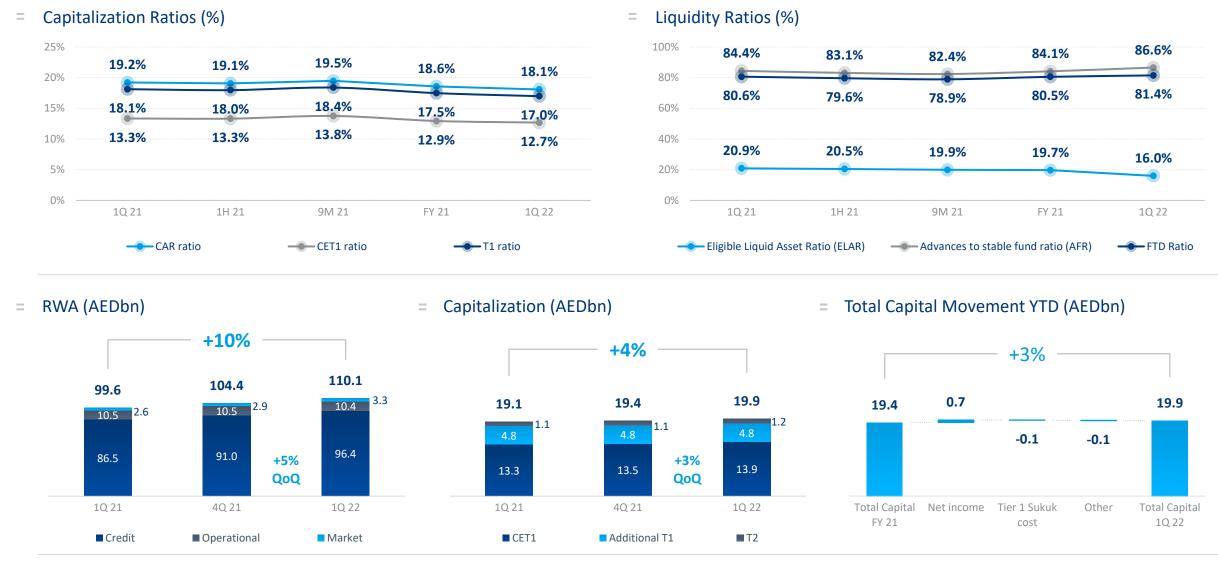
= Total Deposits Movement by Segment YTD (AEDbn)

= Total Deposits Movement by Type YTD (AEDbn)



= Capital and Liquidity

...while maintaining robust capitalization and liquidity positions, well within regulatory requirements.







Segmental Performance

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= Segmental Balance Sheet Summary

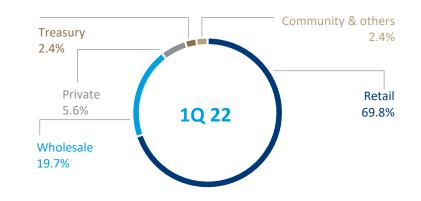
Financing growth led by all business segments, while Retail contributed most to deposit growth







= Total Deposits Composition (AEDbn)





= Segmental Income Statement Summary

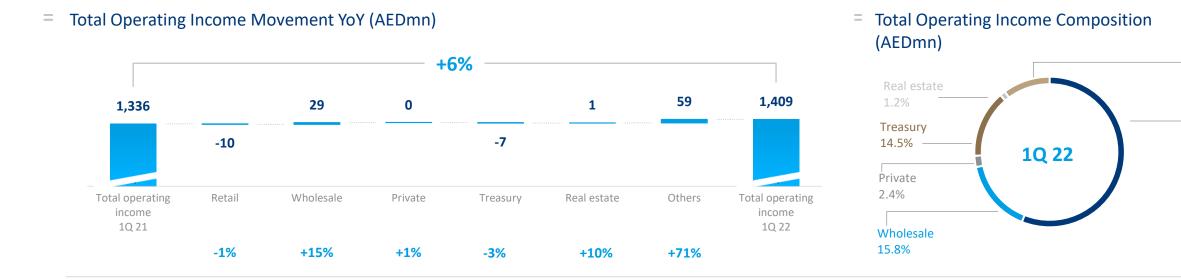


Others 10.2%

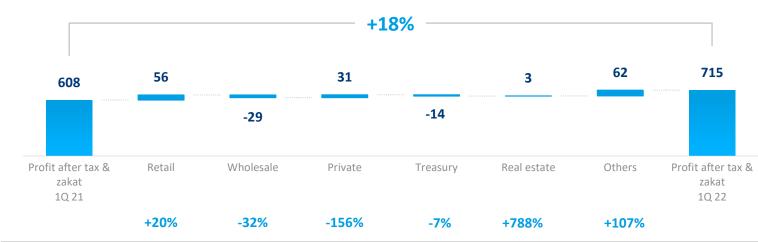
Retail

56.0%

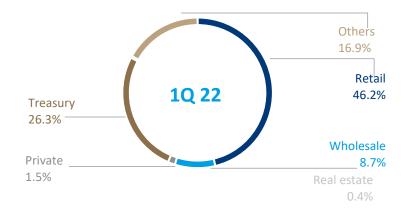
Profit growth driven mainly by Retail



= Profit After Tax & Zakat Movement YoY (AEDmn)



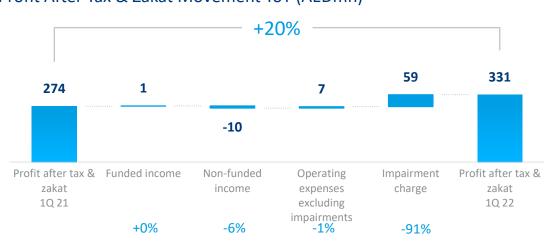
Profit After Tax & Zakat Composition (AEDmn)

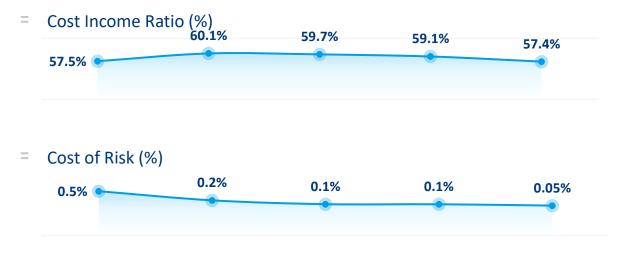


= Retail

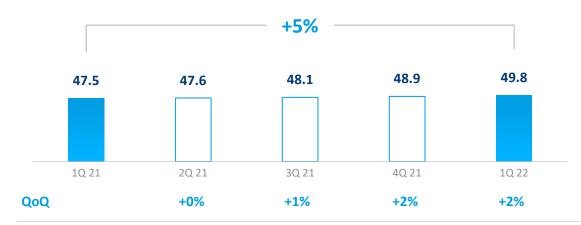


20% retail profit increase

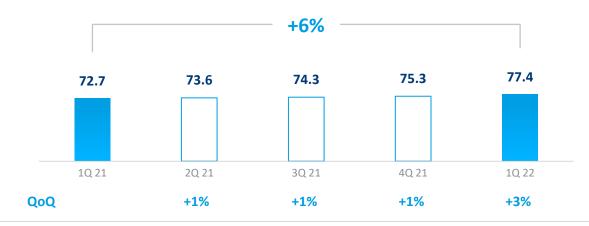




= Customer Financing, Gross (AEDbn)



= Deposits (AEDbn)

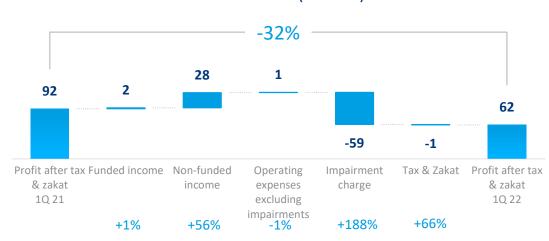


= Profit After Tax & Zakat Movement YoY (AEDmn)

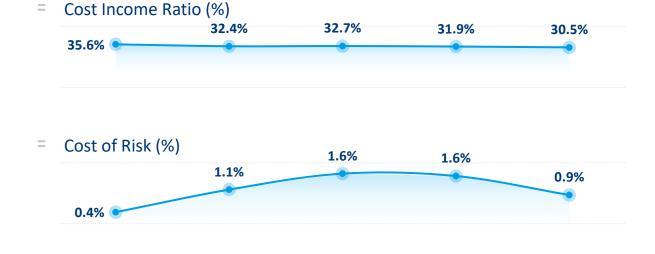
= Wholesale



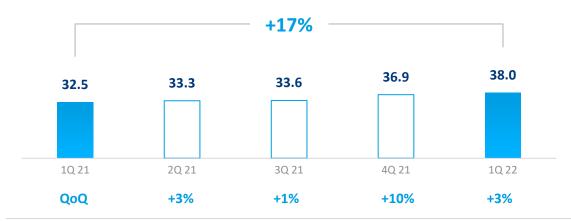
Decline in profit by 32% driven by an increase in impairment charges



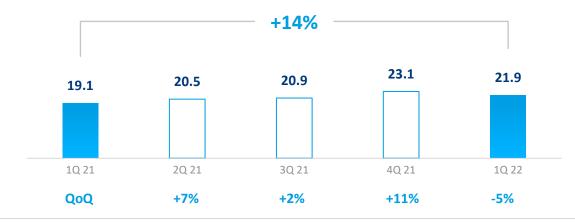
= Profit After Tax & Zakat Movement YoY (AEDmn)



= Customer Financing, Gross (AEDbn)



= Deposits (AEDbn)

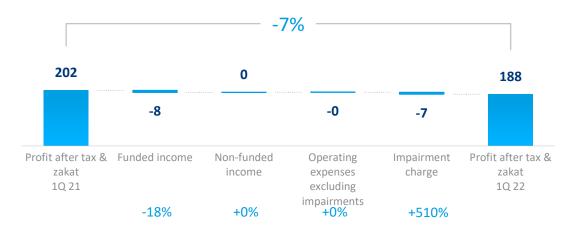


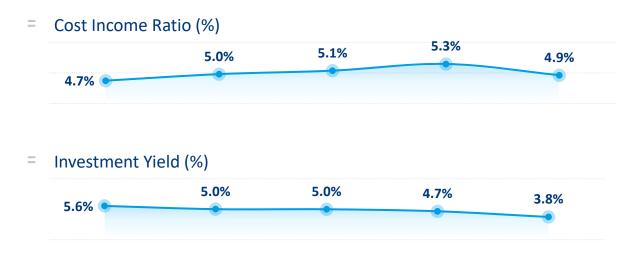
= Treasury



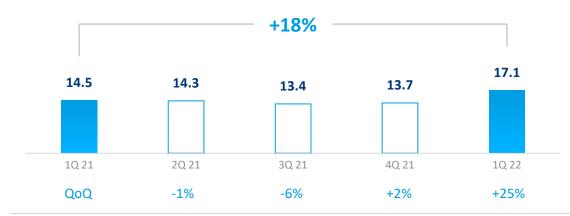
7% profit decline from a decline in funded income



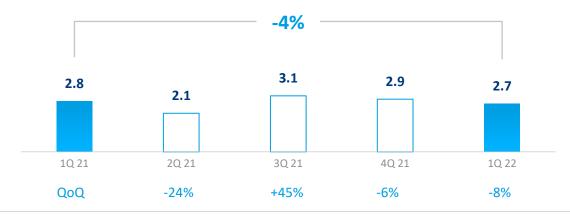




= Investments (AEDbn)



= Deposits (AEDbn)





Performance Track Record

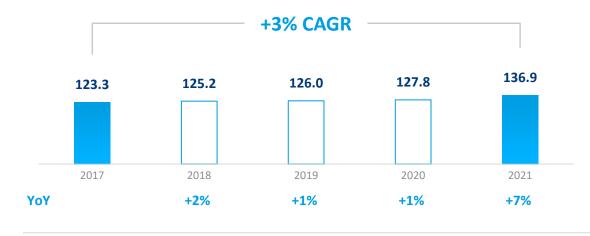
1Q 2022 Investor Presentation

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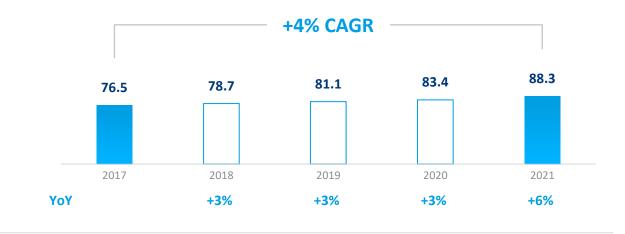
= Balance Sheet Trends

Steady balance sheet growth

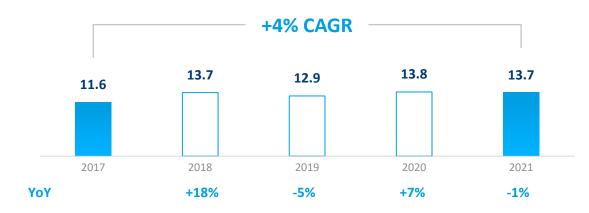
= Total Assets (AEDbn)



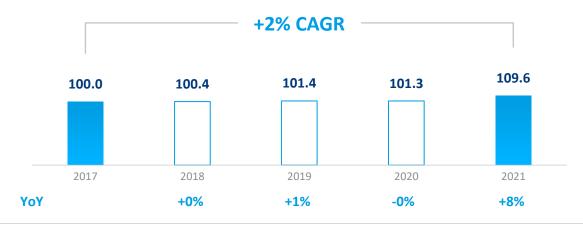
= Customer Financing, Net (AEDbn)



= Investments (AEDbn)



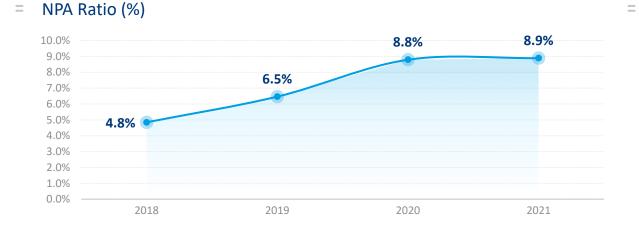
= Total Deposits (AEDbn)



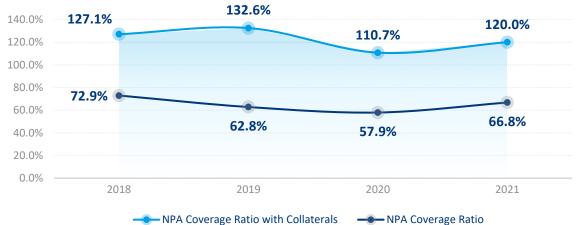


= Asset Quality, Capital & Liquidity

Improving capitalization and strong, stable liquidity position mitigate challenging credit quality



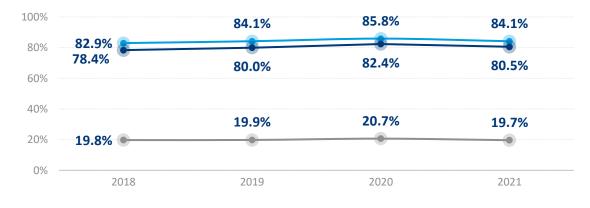
NPA Coverage Ratio with Collaterals (%)



= Capitalization Ratios (%)



= Liquidity Ratios (%)



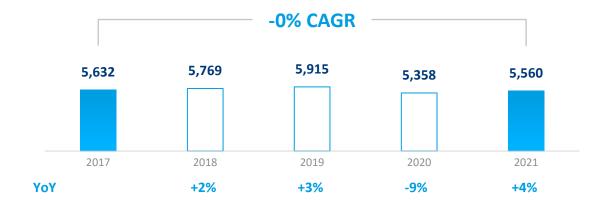


= Revenues and Expenses

Stable revenue and operating expense trends



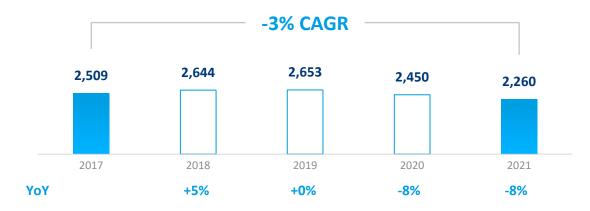
= Revenues (AEDmn)



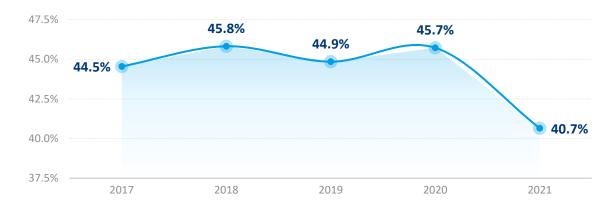
= Net Profit Margin (%)



= Expenses (AEDmn)



= Cost to Income Ratio (%)

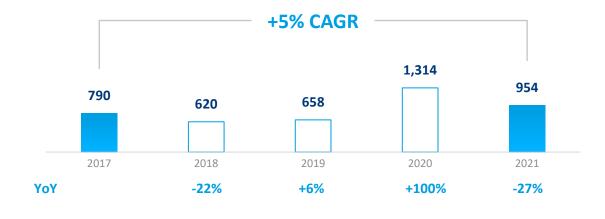


= Impairments and Profitability

Return to stable profitability and cost of risk in 2021



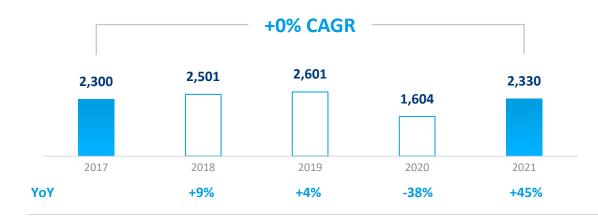
= Impairments (AEDmn)



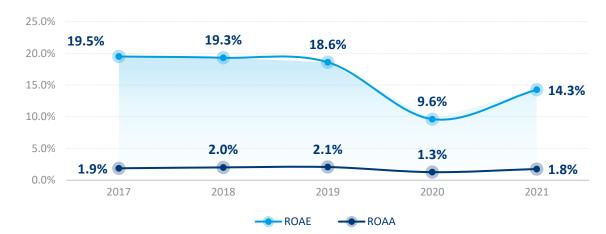
1.50% 1.00% 0.96% 0.65% 0.55% 0.55% 0.55% 0.55% 0.55% 0.099% 0.99% 0.99% 0.99% 0.99% 0.99% 0.920 2021

= Cost of risk (%)

= Profit After Zakat & Tax (AEDmn)



= Returns (%)





Appendix

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= Additional Information

Please contact the Investor Relations team for additional information or download ADIB's IR App

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