

Investor Presentation 31 March 2016 results

Abu Dhabi: April 2016

adib.ae

Agenda

Introduction

Financial Review

Business Review

Appendix



ADIB at a glance

Overview

- Incorporated in 1997 to serve as first Islamic Bank in the Emirate of Abu Dhabi.
- Majority owned by members of the ruling family of Abu
 Dhabi and sovereign wealth fund
- Listed on Abu Dhabi Securities Exchange (ADX).

Ratings

FitchRatings
Moody's
INVESTORS SERVICE

| Long term rating | Short term rating | Outlook |
|---------------------|-------------------|---------|
| A+ | F1 | Stable |
| A2 | P1 | Stable |
| AAA | P1 | Stable |

| Stock Info |
|-------------|
| (Price and |
| Ratio as of |
| 31 Mar 2016 |

| Market Cap (Price @ AED 3.89) | AED 12.3 bn (US\$ 3.4 bn) |
|---|------------------------------|
| Diluted EPS / share (AED) - Annualised | 0.516 |
| PE Ratio | 8 times |
| Price / Book Ratio | 1.25 |
| Shares Issued (@ AED 1) | 3.2 Bn |

ADIB - Timeline and milestones

Early History (1997 - 2000)

- •Established by the Govt. of Abu Dhabi in 1997
- Licensed in 1998 as an Islamic bank by the Central bank and commenced operations.
- ·Listed on Abu Dhabi securities Exchange in 2000

Intermediary years (2001 - 2007)

- Established Abu Dhabi Islamic Securities Company (ADIBS) and Burooj Properties in 2005
- New strategic shareholder (EIIC) introduced in 2007.
- 2007 Acquired 49% of National Bank for Development based in Egypt.

Growth (2008 - Present)

- 2008 Arrival of new management and adoption of new strategic vision and mission.
- •2012 Issued world's first Shari'a-compliant hybrid perpetual Tier 1 sukuk amounting to USD 1 billion.
- •2013 Fully repaid AED 2.2 billion Tier 2 wakala capital.
- 2014 Acquired 51% shares in Arab Link Money Exchange in April 2014
- 2014 Established Abu Dhabi Islamic Merchant Acquiring company LLC (ADIMAC) in Aug 2014.
- 2014 Acquired Retail banking business of Barclays Bank in the UAE.
- •2015 Raised capital AED 504 Mn by issuing right shares.

Presence

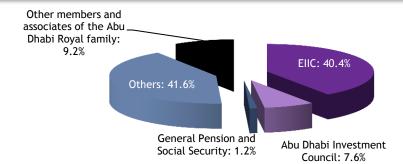
- Domestic 88 Branches and 783 ATMs (a 24 hour branch at Abu Dhabi International Airport).
- Overseas Presence in UK, Saudi Arabia, Qatar, Iraq, Sudan & Egypt.



Ownership & Corporate Structure

ADIB Ownership

- ADIB is mainly owned by over 46,000 UAE nationals and companies.
- The Bank's main shareholder is National Holding via EIIC, which is a private holding company, wholly-owned by members of the Abu Dhabi Royal Family.
- ADIB enjoys strong Abu Dhabi support in the form of royal family, sovereign wealth fund, Pension and Government shareholding and capital participants.



Subsidiaries



ADIB UK Limited (100%) was established to offer banking services to HNWI established in 2012.



Abu Dhabi Islamic Securities Company (95%) is a brokerage firm established in 2005.



MPM Properties LLC (100%) is a property management firm established in 2005.



Burooj Properties (100%) is a real estate company established in 2005.



Kawader Services Company (100%) is a recruitment company, dedicated solely to ADIB.

Associates and Joint ventures



ADIB Egypt (49%) provides banking services in Egypt.



Saudi Finance Company (SFC) (51%) is a retail finance company working in Saudi Arabia, acquired in 2012.



Bosna Bank International (27%) is an Islamic bank based in Bosnia.



Abu Dhabi National Takaful (42%) offers insurance services.



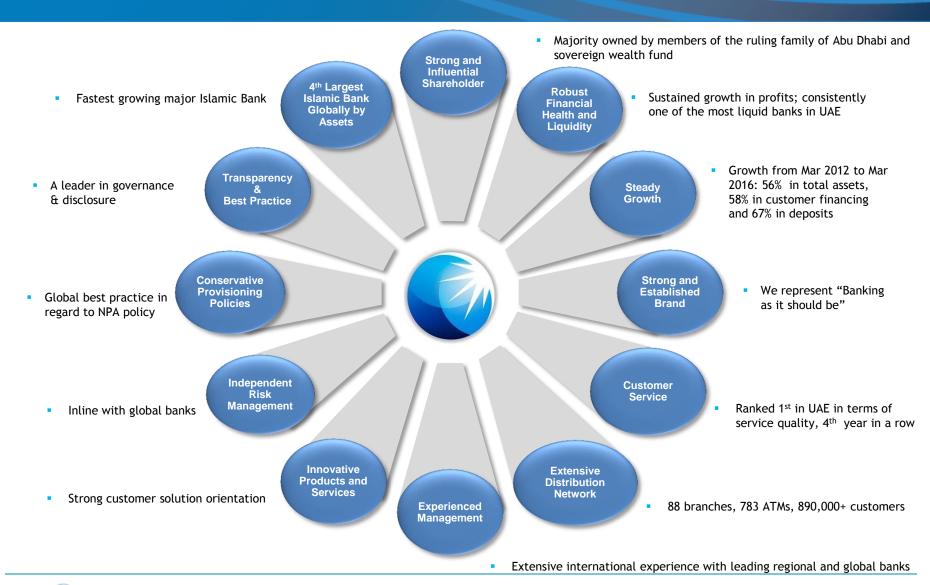
Arab link (51%) is a Currency exchange house, acquired in 2014.



Abu Dhabi Islamic Merchant Acquiring Company LLC (51%) is a merchant acquiring company established in 2014.



Key Strengths





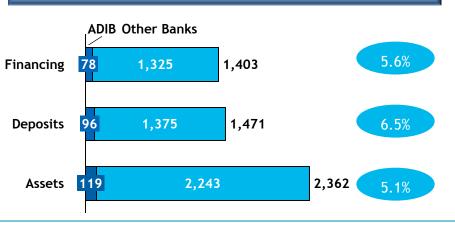
UAE Banking Sector

Highlights

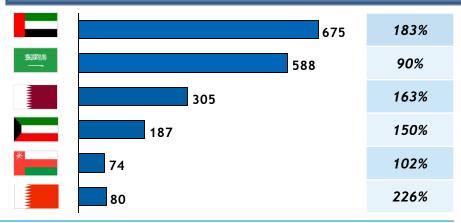
- UAE Banking sector is the largest by assets in the GCC; the UAE banking sector accounts for ~35% of the GCC total.
- Banking assets are at 183% of GDP, the highest in the GCC region.
- Strong growth since Feb 2015 financing have grown by 7.9%, total assets by 5.5% and deposits by 2.9%.
- Capital Adequacy Ratio of 18.3% as of Dec 2015. (Tier 1 ratio of 16.6%)
- ADR ratio for UAE banking sector is at 95.4% as of Feb 2016.

| UAE Banking Sector (AED Bn) | Dec 14 | Dec15 | Feb16 |
|---|-----------|-----------|-----------|
| Total Assets - Gross | 2,304.9 | 2,474.4 | 2,462.2 |
| Certificates of deposit held by Banks | 99.5 | 139.8 | 116.5 |
| Investments by Banks | 228.0 | 250.1 | 262.2 |
| Bank Deposits | 1,421.3 | 1,471.6 | 1,471.1 |
| Bank Credit - net | 1,282.4 | 1,386.3 | 1,403.3 |
| Specific Provision | 71.6 | 72.8 | 73.7 |
| General Provision | 24.1 | 26.4 | 26.7 |
| Capital Adequacy ratio | 18.2% | 18.3% | 18.3%* |
| Branches - 23 National Banks - 26 Foreign Banks | 869 86 | 874 86 | 874 86 |

UAE Banking Sector, ADIB Market Share @ Feb 2016 (AED Bn)

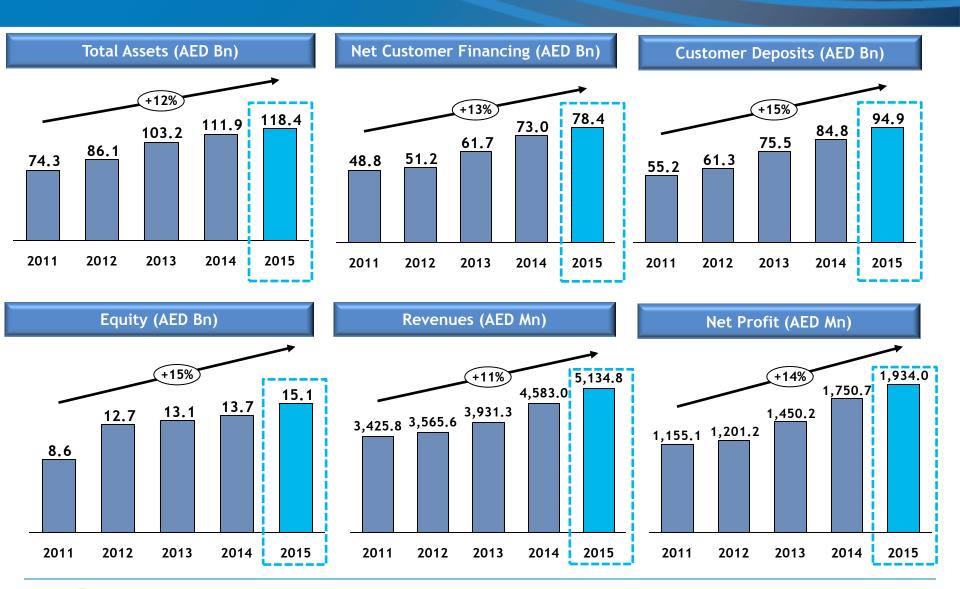


GCC Banking Sector Assets Dec 2015 (USD Bn) Assets as % of GDP



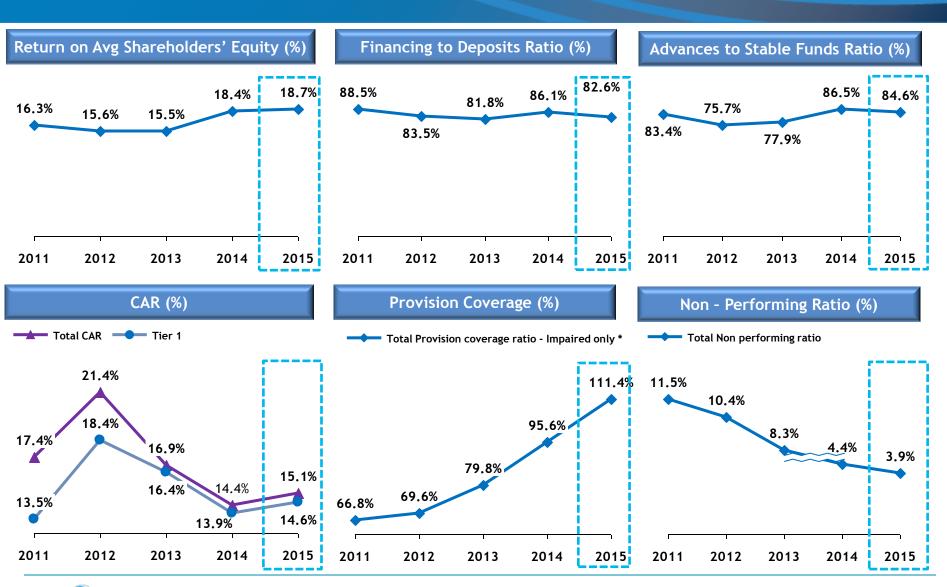


Financial Snapshot (1/2)





Financial Snapshot (2/2)



مصرف أبوظياء الإساد المادي

[•] Total Provision coverage ratio is defined as "total provision / impaired NPAs".

[•] Return on Average shareholders' equity calculation excludes Tier 1 payments from net income and non-controlling interest & Tier 1 sukuk from equity balance.

Agenda

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Financial Review

Business Review

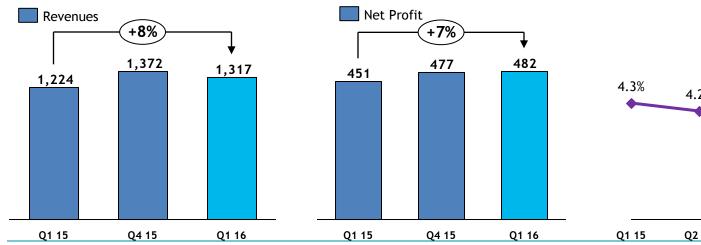
Appendix



Q1 2016 - Key financial highlights - Income statement

| AED Mn | Q1 15 | Q1 16 | Change % | Q4 15 | Change % |
|-----------------------------|---------|---------|-------------|---------|-------------|
| Net Revenue from funds | 941.3 | 973.0 | 3.4% | 976.8 | -0.4% |
| Fees, commission and others | 283.0 | 344.3 | 21.6% | 395.1 | -12.8% |
| Operating income | 1,224.3 | 1,317.3 | 7.6% | 1,371.9 | -4.0% |
| Expenses | 569.9 | 615.0 | 7.9% | 643.3 | -4.4% |
| Operating profit | 654.4 | 702.3 | 7.3% | 728.6 | -3.6% |
| Provision for impairment | 202.6 | 216.2 | 6.7% | 249.3 | -13.3% |
| Zakat & tax | 1.0 | 4.2 | 313.4% | 2.0 | 112.0% |
| Net profit | 450.8 | 482.0 | 6.9% | 477.4 | 1.0% |

- Revenues are up by 7.6% on the back of higher Net revenue from funds and Investment income.
- **Expenses** up by 7.9% mainly due to continuous investment in our franchise, network, systems and people.
- Operating profit up by 7.3%.
- Provision for impairment up by 6.7%.
- Net profit up by 6.9% on continued growth in core operations.

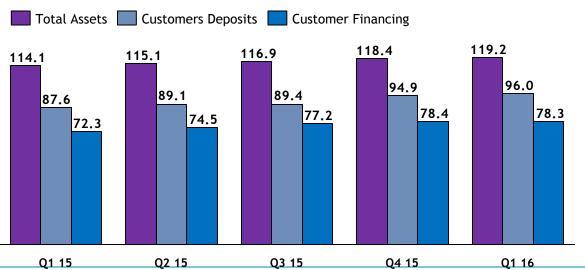




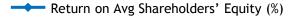


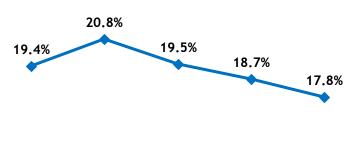
31 March 2016 - Key financial highlights - Balance sheet

| AED Bn | Mar 15 | Mar 16 | Change % | Dec 15 | Change % |
|------------------------|--------|--------|-------------|--------|-------------|
| Total assets | 114.1 | 119.2 | 4.5% | 118.4 | 0.7% |
| Net customer financing | 72.3 | 78.3 | 8.3% | 78.4 | -0.1% |
| Customers' deposits | 87.6 | 96.0 | 9.6% | 94.9 | 1.1% |
| Total equity | 14.1 | 15.5 | 10.2% | 15.1 | 2.9% |



- Total assets increased by 4.5% over Q1 2015 to reach AED 119.2 Bn.
- Customer financing increased by 8.3% from Q1 2015 to reach AED 78.3 Bn.
- Customer deposits increased by 9.6% over Q1 2015.
- Advances to Stable Funds Ratio at 31 March 2016 was 83.6%. Advances to Deposits Ratio was 81.6% as at 31 March 2015.
- Capital adequacy ratio at 31 Mar 2016 was 15.24%. Tier 1 ratio at 31 Mar 2016 was 14.66%.





O3 15

01 15

02 15



Q1 16

04 15

Key ratios

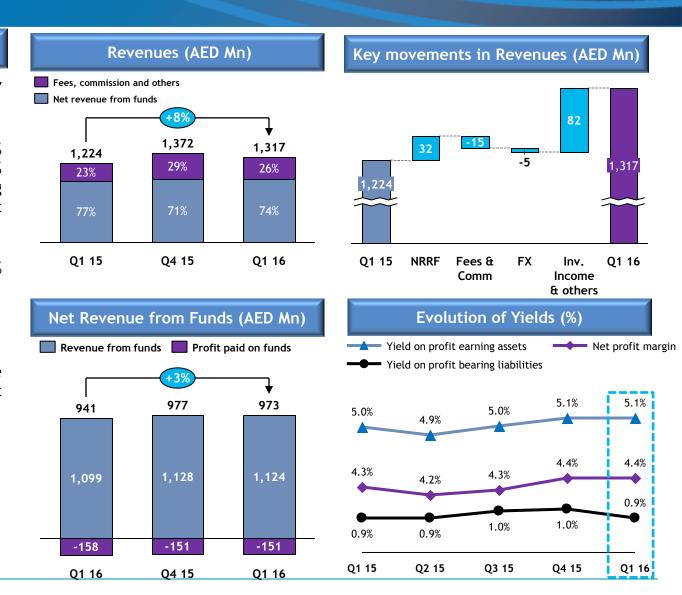
| | Ratios | Mar 2015 | Mar 2016 |
|--------------------|--|----------|----------|
| | Diluted Earnings per share (EPS in AED) | 0.147 | 0.152 |
| Efficiency | Return on Average Shareholders' Equity (excluding - Tier 1 capital) | 19.4% | 17.8% |
| | Net profit margin (%) | 4.3% | 4.4% |
| | Cost / income ratio | 46.5% | 46.7% |
| | Percentage lent (Financing / Total Assets) | 63.4% | 65.7% |
| The second address | Financing to Deposits ratio | 82.6% | 81.6% |
| Liquidity | Advances to Stable funds ratio | 82.2% | 83.6% |
| | Liquid Assets to Total Assets ratio | 23.6% | 19.3% |
| | Capital Adequacy | 14.7% | 15.2% |
| Solvency | Tier -1 ratio | 14.2% | 14.7% |
| | Leverage ratio (Assets / Equity) | 810% | 768% |
| | Non - performing ratio (Impaired NPA / Gross Financing) | 3.7% | 3.4% |
| | Total provision coverage (Total provisions / Impaired NPA) | 102.0% | 112.6% |
| Asset Quality | Specific provision coverage (Specific provisions / Impaired NPA) | | 38.0% |
| | Total provisions / Gross Customer Financing | 3.7% | 3.8% |



Operating Performance - Net profit income

Highlights (Q1 2016 vs. Q1 2015)

- Revenues, up by 8% at AED 1,317 Mn.
- Net revenue from Funds (NRFF) 3% higher, primarily driven by 2.3% increase in customer financing revenues and drop in funding cost by 4.3%.
- Net profit margin increased to 4.4% in Q1 2016 from 4.3% in Q1 2015.
- Non -NRFF income up by 21%.
- Non-NRFF based income constitute 26% of total revenue vs. 23% last year.

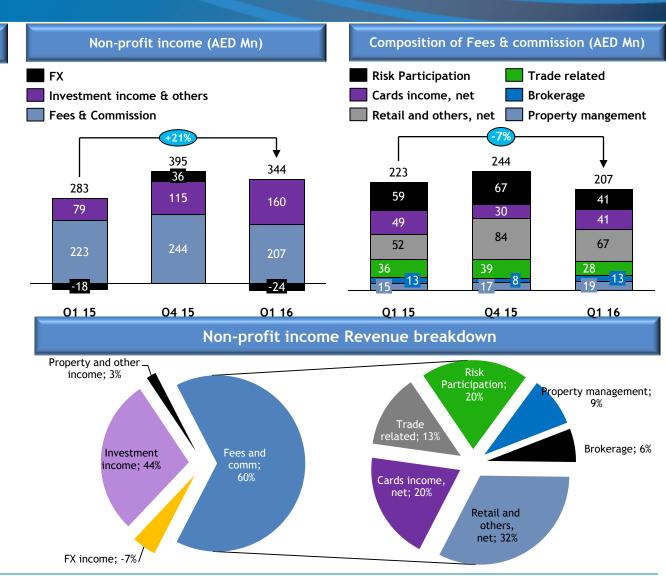




Operating Performance - Non-profit income

Highlights (Q1 2016 vs. Q1 2015)

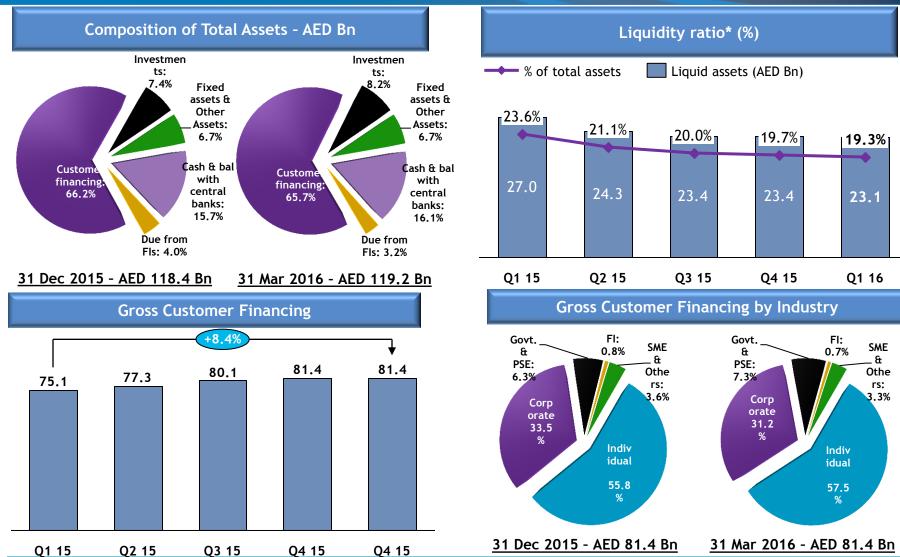
- Non-profit income up by 21% at AED 344 Mn.
- 103% higher investment income mainly driven by Sukuk investment portfolio and gain on disposal of investment properties.
- Fees and commission income lower by 7% due to the following.
 - Card related fees down by 16%.
 - Risk participation fees down by 31%.
 - Trade related fees down by 23%, mainly due to decrease in trade finance business volume in UAE and other international branches
 - > The above decline partially offset by increase in the other Retail portfolio fees by 30%.





Balance Sheet Strength and Customer Financing

Portfolio growth of 8% since Q115 driven by performance from Retail (12%) and Wholesale bank (8%)

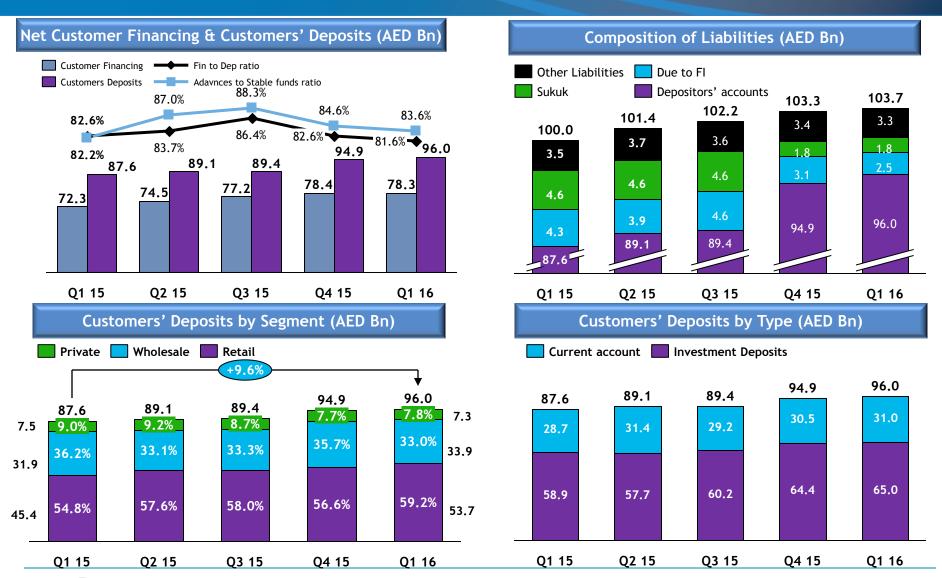




^{*} Liquid assets include cash and balances with central banks and interbank placements (liquidity ratio is calculated as follows: liquid assets divided by total assets).

Funding Profile

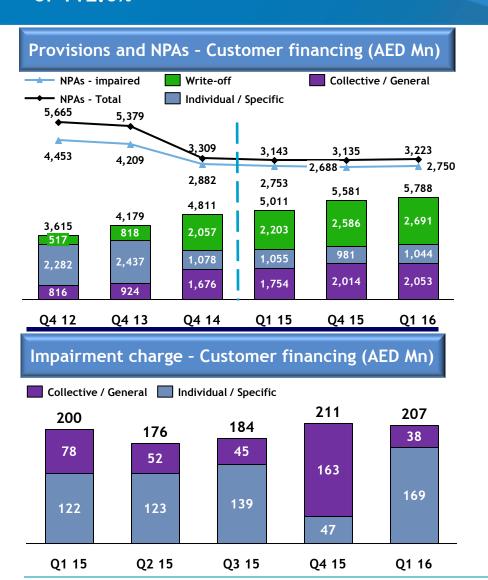
Strong ADR ratio of 81.6% on the back of 10% growth in Deposits

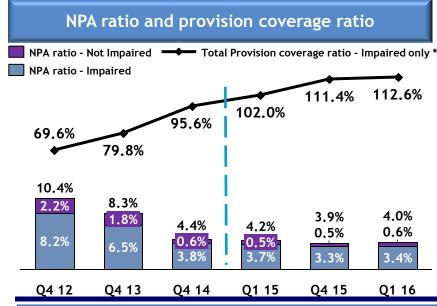




Asset quality - Customer financing only

Total Impaired NPAs now represent 3.4% of gross customer financing with coverage ratio of 112.6%



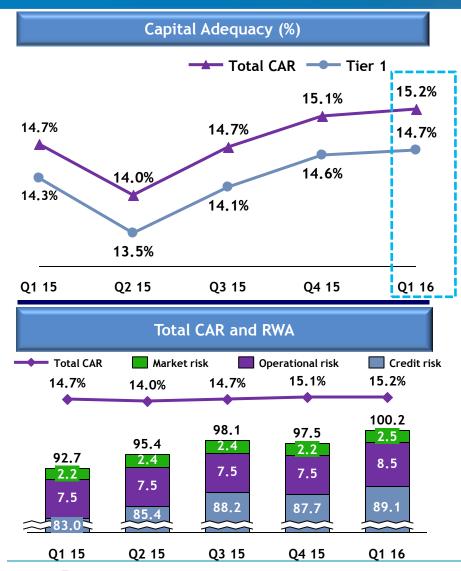


Key points

- Total NPAs increased by AED 88 Mn during Q1 2016 to reach AED 3,223 Mn (31 Dec 15: AED 3,135 Mn).
- Impaired NPAs ratio at 3.4% as at 31 Mar 2016 (3.3% at end Q4 2015) with coverage improving to 112.6% (31 Dec 2015: 111.4%).
- Collective provisions of AED 2,053 Mn at end of Q1 2016 represents 2.30% of total Credit RWAs (31 Dec 2015: 2.30%).
- Individual provisions of AED 1,044 Mn at 38.0% of impaired NPAs at end of Q1 2016 (31 Dec 2015: 36.5%).
- Total provisions of AED 3,097 Mn (net of write-off of AED 2,691 Mn), represents 3.80% (31 Dec 2015: 3.68%) of Gross Financing portfolio.



Capital



Capital base - CET, Tier 1 and Tier 2 - AED Bn Tier 2 Tier 1 CET 15.3 14.8 14.4 13.7 0.6 13.4 0.5 0.6 0.5 0.5 5.5 5.5 5.4 5.4 5.4 8.8 9.2 8.4 7.8 7.4

Highlights

Q3 15

Q4 15

Q1 16

Q1 15

Q2 15

- Basel II Total Capital Adequacy ratio at end of Mar 2016 at 15.24% well above the regulatory requirement of 12% (31 Mar 15: 14.74%).
- Basel II Tier I ratio at 14.66% at the end of Mar 2016 well above the regulatory requirement of 8% (31 Mar 15: 14.25%).
- During Q3 2015, raised AED 504 million of new common equity capital via right issue of 168 million ordinary shares @ AED 3 per share.



Agenda

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Financial Review

Business Review

Appendix



ADIB Strategy

To become a top tier regional bank by

Providing Islamic financial solutions for everyone

Build Market Leadership within the UAE

- The key customer service sectors are Personal Banking, Business Banking, Wholesale Banking, Private Banking and Community Banking supported by Cards, Treasury, Corporate Finance and Investment Banking, Wealth Management and Transaction Banking.
- ADIB's retail presence will continue to build towards market leadership.
- At the heart of ADIB's customer-centric approach is a Bank-wide focus on customer service excellence.

Create an Integrated Financial Services Group

- ADIB continues to build a diversified Islamic financial services model.
- Currently ADIB provides customers access to brokerage (through ADIB Securities), Takaful insurance (through Abu Dhabi National Takaful Company) and Real Estate Management (through MPM) and is building its merchant acquiring and foreign exchange business propositions.

Pursue International Growth Opportunities

- With the growing acceptance of Islamic banking worldwide, ADIB is increasingly turning its attention to replicating its business model through systematic geographic expansion.
- ADIB's international expansion began in Egypt with the acquisition via a joint venture structure of National Bank of Development followed by the establishment of Iraq, UK, Saudi Arabia operations and will continue with the new operations in Qatar and Sudan.
- ADIB is also in the process of applying for banking licenses in a range of other countries.

Simple & Sensible

Transparency

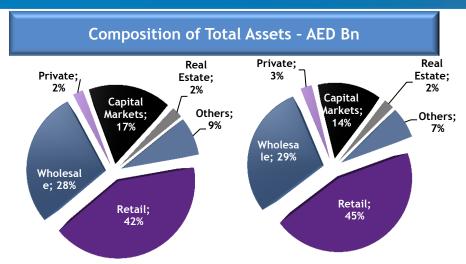
Mutual Benefit

Hospitality & Tolerance

Shari'a Inspired



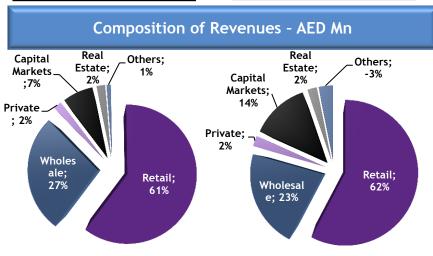
Business unit contribution



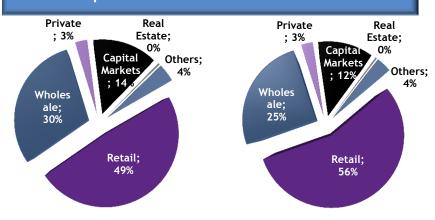
31 Mar 2015 - AED 114.1 Bn

31 Mar 2016 - AED 119.2 Bn

Q1 2016 - AED 1,317.3 Mn



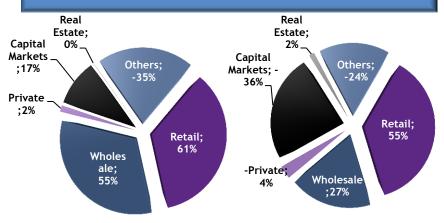
Composition of Total Liabilities - AED Bn



31 Mar 2015 - AED 100.0 Bn

31 Mar 2016 - AED 103.7 Bn

Composition of Net profit - AED Mn



Q1 2015- AED 450.8 Mn

Q1 2016 - AED 482.0 Mn

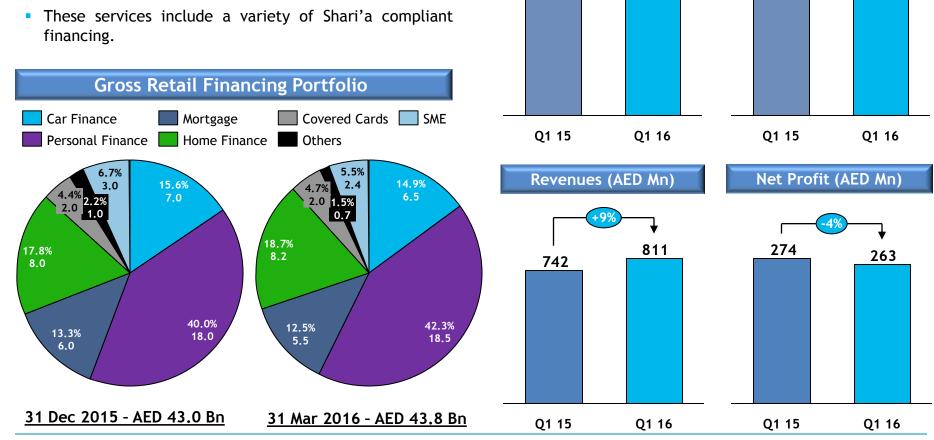


Q1 2015 - AED 1,224.3 Mn

Global Retail Banking overview

Global Retail Banking contributes 62% of Net Revenues:

 Personal Banking Division provides services for individuals clients, while the Business Banking Division services the needs of SMEs.



Assets (AED Bn)

47.5

53.9



Liabilities (AED Bn)

48.7

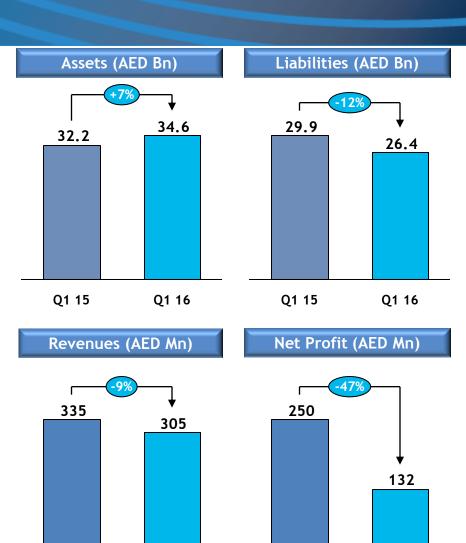
57.8

Global Wholesale Banking overview

Global Wholesale Banking contributes 23% of Net Revenues:

 Wholesale Banking encompasses the large corporates, emerging corporates and financial institutions divisions of the Bank. The array of services includes Transaction Banking and Corporate Finance and Investment Banking.

Gross Wholesale Financing Portfolio Government and Public sector Corporate- AUH Corporate- Dubai & Others International 1.8 17.2% 19.9% 5.2 5.9 47.2% 2.0% 50.3% 1.8% 14.1 0.6 15.2 0.5 24.2% 25.2% 7.3 7.5 31 Dec 2015 - AED 30.2 Bn 31 Mar 2016 - AED 29.9 Bn



Q1 15

Q1 16



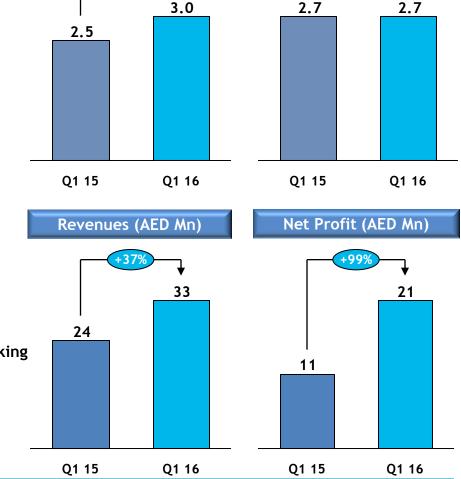
Q1 16

Q1 15

Private Banking overview

Private Banking contributes 2% of Net Revenues

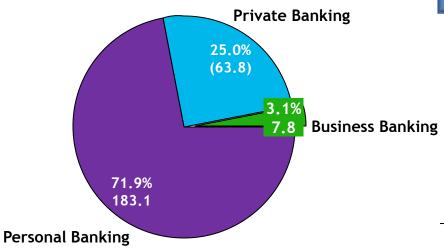
- Private Banking focuses on high and ultra high net worth individuals.
- Wealth Management concentrates on developing, marketing and servicing a wide range of wealth management products (including third party and ADIB proprietary funds) for high net worth, affluent and mass market.



Liabilities (AED Bn)

Assets (AED Bn)



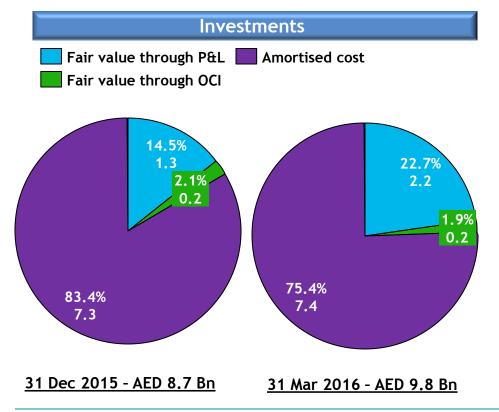


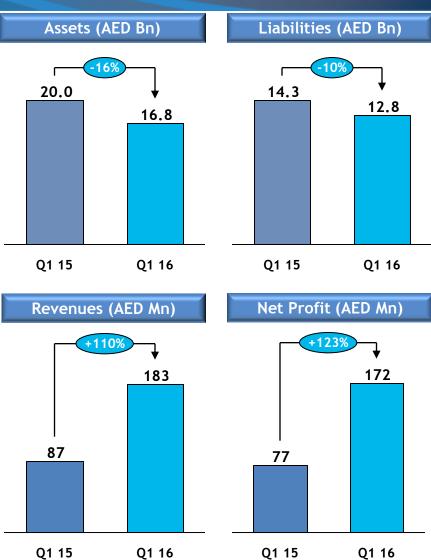


Treasury overview

Treasury contributes 14% of Net Revenues

 Treasury principally handles money market brokerage, trading and treasury services, as well as the management of the Bank's funding operations by use of investment deposits.







Agenda

Introduction

Financial Review

Business Review

Appendix



Consolidated Statement of Income

| AED Mn | Q1 15 | Q4 15 | Q1 16 | % chg Q1 16 vs Q1 15 | % chg Q1 16 vs Q4 15 |
|-------------------------------|---------|---------|---------|-------------------------|-------------------------|
| Revenues | 1,224.3 | 1,371.9 | 1,317.3 | 7.6% | -4.0% |
| Net Revenue from Funds | 941.3 | 976.8 | 973.0 | 3.4% | -0.4% |
| Fees & commission | 222.5 | 244.3 | 207.4 | -6.8% | -15.1% |
| Investment income | 78.2 | 107.4 | 159.7 | 104.2% | 48.8% |
| Foreign Exchange | (18.5) | 35.8 | (23.6) | -27.8% | -165.9% |
| Other income | 0.8 | 7.6 | 0.8 | 6.0% | -89.3% |
| other meonic | 0.0 | 7.0 | 0.0 | 0.070 | 07.570 |
| Expenses | 569.9 | 643.2 | 614.9 | 7.9% | -4.4% |
| Employee cost | 349.5 | 366.7 | 363.9 | 4.1% | -0.8% |
| Premises | 53.6 | 55.4 | 58.4 | 8.9% | 5.5% |
| Depreciation & amortisation | 49.9 | 50.8 | 50.7 | 1.5% | -0.2% |
| Other Operating expenses | 116.9 | 170.3 | 141.9 | 21.5% | -16.7% |
| | | | | | |
| Operating Profit - Margin | 654.4 | 728.7 | 702.4 | 7.3% | -3.6% |
| | | | | | |
| Provision for impairment | 202.6 | 249.3 | 216.2 | 6.7% | -13.3% |
| - Individual / Specific | 148.0 | 47.1 | 168.8 | 14.1% | 258.2% |
| - Collective / General | 52.3 | 163.5 | 38.1 | -27.1% | -76.7% |
| - Others | 2.3 | 38.7 | 9.3 | 292.5% | -76.1% |
| Not Profit before 7-ket & Tay | 4E1 0 | 470.4 | 106 2 | 7.69/ | 1 40/ |
| Net Profit before Zakat & Tax | 451.8 | 479.4 | 486.2 | 7.6% | 1.4% |
| Zakat & Tax | 1.0 | 2.0 | 4.2 | 313.4% | 112.0% |
| Net Profit after Zakat & Tax | 450.8 | 477.4 | 482.0 | 6.9% | 1.0% |



Consolidated Balance Sheet

| AED Mn% | 31 Mar 2015 | 31 Dec 2015 | 31 Mar 2016 | % chg 31 Mar 2016 vs 31 Mar 2015 | % chg 31 Mar 2016 vs 31 Dec 2015 |
|---|-------------|-------------|-------------|--|--|
| Cash and balances with Central Banks | 21,163 | 18,629 | 19,215 | -9.2% | 3.1% |
| Due from financial institutions | 5,839 | 4,742 | 3,849 | -34.1% | -18.8% |
| Net Customer financing | 72,324 | 78,403 | 78,311 | 8.3% | -0.1% |
| Investments | 7,052 | 8,736 | 9,767 | 38.5% | 11.8% |
| Investment in associates | 781 | 799 | 750 | -4.0% | -6.2% |
| Investment and development properties | 1,147 | 1,084 | 1,779 | 55.1% | 64.2% |
| Other assets / fixed assets / intangibles | 5,755 | 5,984 | 5,507 | -4.3% | -8.0% |
| TOTAL ASSETS | 114,061 | 118,378 | 119,179 | 4.5% | 0.7% |
| Due to financial institutions | 4,274 | 3,106 | 2,505 | -41.4% | -19.3% |
| Customers' deposits | 87,602 | 94,927 | 95,994 | 9.6% | 1.1% |
| Other liabilities | 3,521 | 3,433 | 3,333 | -5.3% | -2.9% |
| Sukuk payable | 4,589 | 1,836 | 1,836 | -60.0% | - |
| TOTAL LIABILITIES | 99,986 | 103,302 | 103,668 | 3.7% | 0.4% |
| Share capital | 3,000 | 3,168 | 3,168 | 5.6% | _ |
| Tier 1 sukuk | 5,611 | 5,672 | 5,673 | 1.1% | 0.01% |
| Proposed dividend | 700 | 769 | 769 | 9.8% | - |
| Reserves | 4,764 | 5,466 | 5,901 | 23.9% | 8.0% |
| TOTAL FOLUTY | | 45.075 | | 10.00 | |
| TOTAL EQUITY | 14,075 | 15,075 | 15,510 | 10.2% | 2.9% |
| TOTAL LIABILITIES AND EQUITY | 114,061 | 118,378 | 119,179 | 4.5% | 0.7% |



Dividend Distribution History

| | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|-------|-------|---------|---------|---------|---------|---------|---------|
| Net Profit (Mn) | 851.1 | 78.0 | 1,023.6 | 1,155.1 | 1,201.2 | 1,450.2 | 1,750.7 | 1,934.0 |
| Cash Dividend Payout Ratio (% of Net Profit) | 50.0% | - | 50.0% | 50.0% | 50.0% | 50.0% | 40.0% | 39.8% |
| Cash Dividend (% of Share Capital) | 21.6% | - | 21.6% | 24.4% | 25.4% | 30.7% | 23.3% | 24.27% |
| Cash Dividends (Mn) | 425.6 | - | 511.8 | 577.5 | 600.6 | 725.1 | 700.2 | 769.0 |
| Total Dividend Yield | 8.3% | 6.9% | 7.3% | 7.7% | 8.0% | 9.9% | 4.1% | 6.2% |
| Bonus shares (Mn) | - | 394.1 | - | - | - | 635.3 | - | - |
| Bonus Shares (% of Share Capital) | - | 20.0% | - | - | - | 26.9% | - | - |



Shareholders' Return

- 31 Mar 2016 share price was AED 3.89 per share (31 Dec 2015: AED 3.94 per share).
- Cash dividend of 39.8% of net profit, 24.27% of share capital (2014: 23.34% of share capital).
- Total dividend yield of ADIB share 6.2%. (2014: 4.1% Cash dividend only).

ADIB vs ADX





An award winning Bank (1/2)



"SKEA - Gold category"
Sheikh Khalifa Excellence award



Mohammed Bin Rashid Business award for 2 consecutive years



"Best Overall Bank in Customer Service" for 4 consecutive years in the UAE by Ethos consultancy



"Best Overall Bank in Customer Service" in the GCC

by Ethos consultancy



"Best Bank of the year in the UAE"- Banker Magazine by Financial Times



"Best Islamic Bank in the Middle East and the UAE"

- by Euromomey



"Most Innovative Bank in the Middle East"- by EMEA Finance



Best Premium Banking Serviceby Banker Middle East



An award winning Bank (2/2)



"Best Private Bank in the Middle East for Islamic Finance" by Private Banker International



"Best Private Bank UAE" by Global Finance



"Best Islamic Bank in the UAE" by Islamic Finance News



"Best Branch Award in the UAE" by Ethos Consultancy



"The Leading Arab Islamic Bank for 2015"- by Union of Arab Banks



Best Islamic Bank of the year in the Middle east and UAE -Banker Magazine by Financial Times



"Best Overall Islamic Bank "
International Financial Law Review
Magazine



"Best Overall Islamic Bank" by Islamic Finance News 22

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